

2nd Quarter 2017

Utah Credit Union Performance Summary

Table of Contents

ey Performance Comparisons	3
Itah Credit Union Results	
ey Ratios	4
ending — Overview	5
ending — Real Estate	6
ending — Auto	7
ending — Credit Cards	8
sset Quality	9–10
hares	11
arnings	12–13
Members	14–15
Performance Data Tables	
onsolidated U.S. Credit Union Financial Statement	16–17
J.S. Credit Union Peer Group Performance	18
onsolidated Utah Credit Union Financial Statement	19–20
ltah Credit Union Peer Group Performance	21
Itah Credit Union Leaders.	22–25

Key Performance Comparisons as of June 30, 2017

	US CUs*	UT CUs**	UT as % of Industry
Number of CUs	5,799	66	1.14%
Federal Chartered CUs	3,552	33	0.93%
State-Chartered CUs, NCUSIF insured	2,128	33	1.55%
State-Chartered CUs, ASI insured	119	-	0.00%
Total State Chartered CUs	2,247	33	1.47%
Total Members	110,474,800	2,433,047	2.20%
Members, average per CU	19,051	36,864	193.51%
# of Mergers/Liquidations YTD	110	2	1.82%
Total Assets	\$1,365,534,145,708	\$24,634,551,517	1.80%
Total Loans	\$922,367,662,697	\$18,501,429,518	2.01%
Total Shares	\$1,149,363,743,257	\$21,104,008,667	1.84%
Total Capital	\$152,660,290,259	\$2,676,736,429	1.75%
Average Asset Size	\$235,477,521	\$373,250,781	158.51%

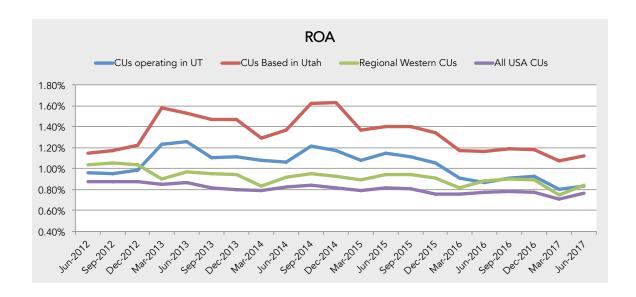
	As a % of Average Ass	
	US CUs	UT CUs**
Interest Income (annualized)	3.46%	3.52%
Interest Expense (annualized)	0.53%	0.47%
Net Interest Margin	2.93%	3.05%
Loss Provisions (annualized)	0.43%	0.40%
Operating Expenses (including stabilization expenses)	3.06%	3.50%
Non-interest income (annualized)	1.33%	1.98%
ROA	0.77%	1.12%

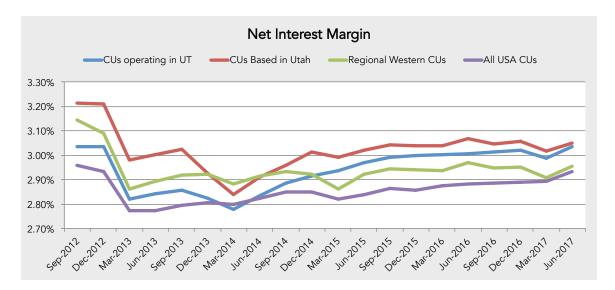
	US CUs	UT CUs
12-month loan growth	11.16%	16.93%
12-month share growth	8.55%	15.39%
12-month capital growth	6.12%	11.20%
12-month asset growth	8.02%	14.76%
Loans/Shares	79.61%	86.88%
Net Worth/Assets	10.80%	10.57%
Capital/Assets	11.18%	10.87%
Delinquency Ratio	0.75%	0.60%
Average Loan Balance	\$14,624	\$11,457
Average Share Balance	\$10,399	\$8,674

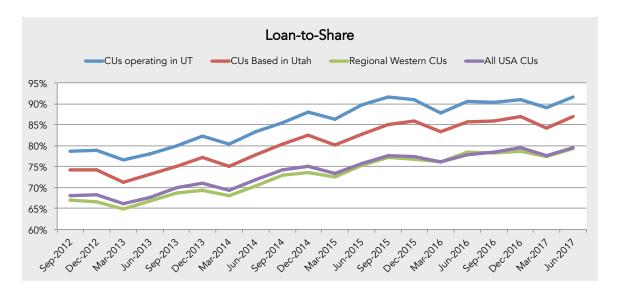
 $[\]mbox{*}$ Excludes 18 credit unions in Puerto Rico, the Virgin Islands, and Guam

^{**} Credit unions based in Utah

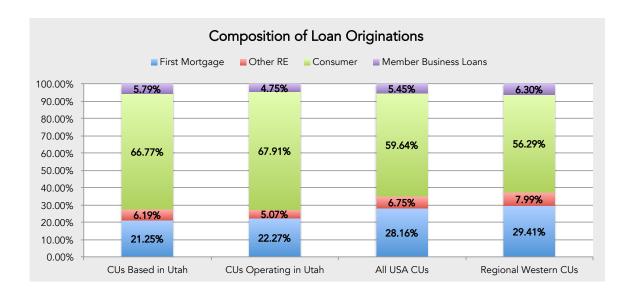
Key Ratios as of June 30, 2017

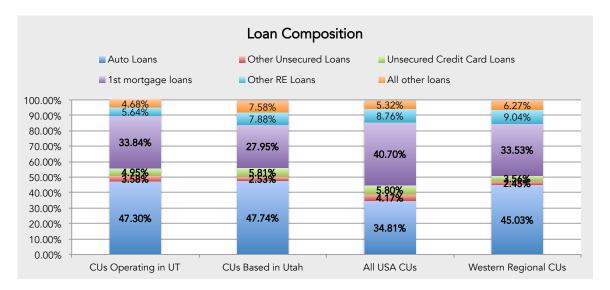


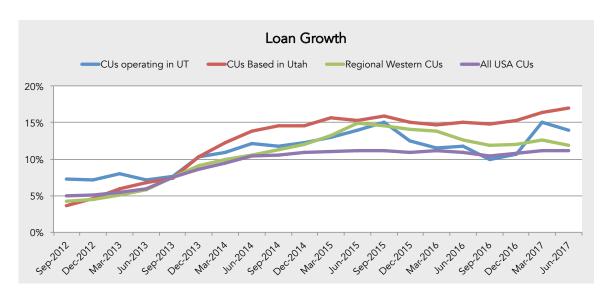




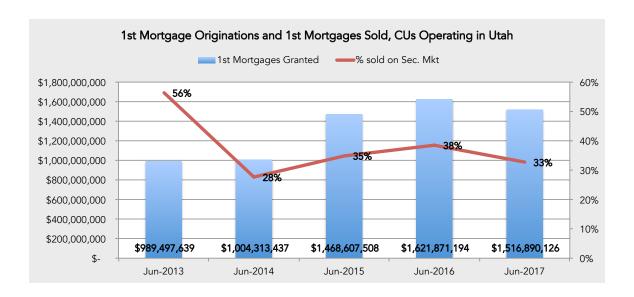
Lending – Overview as of June 30, 2017

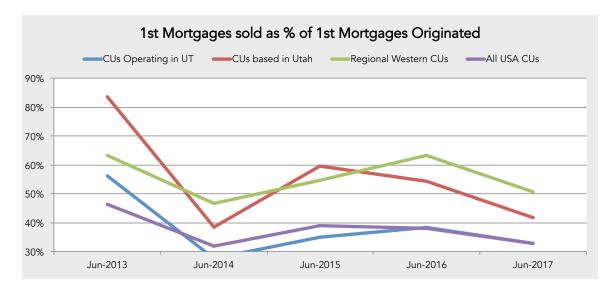


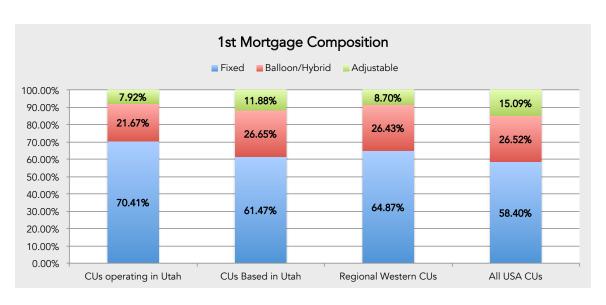




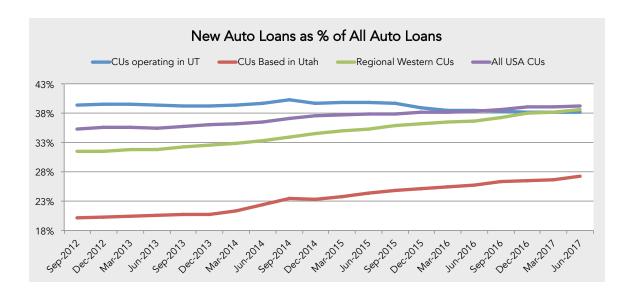
Lending – Real Estate as of June 30, 2017

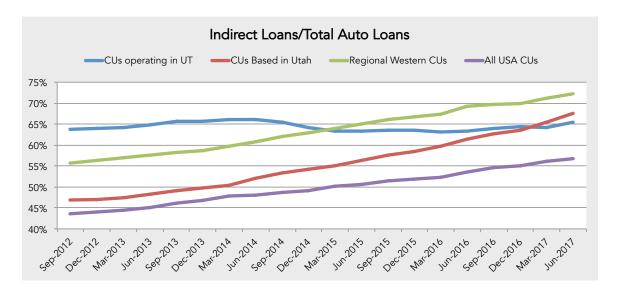


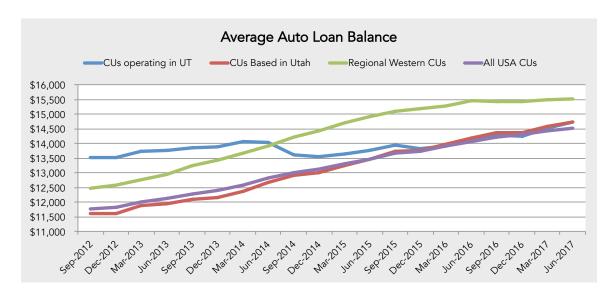




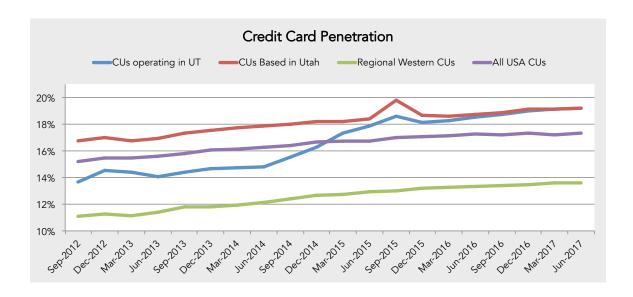
Lending – Auto as of June 30, 2017

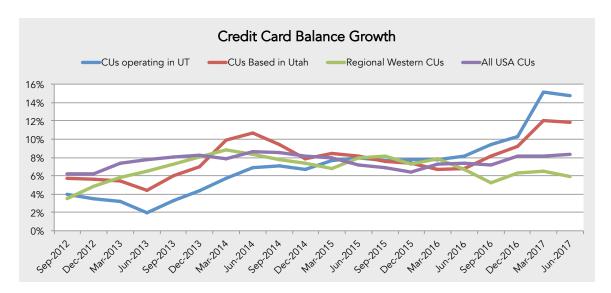


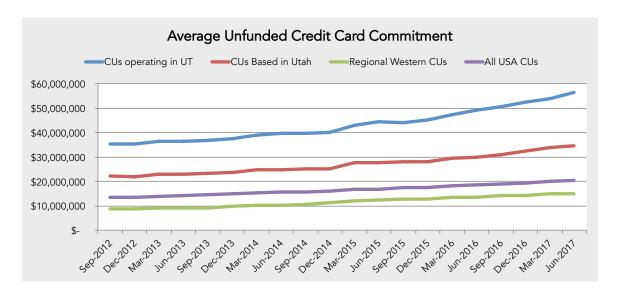




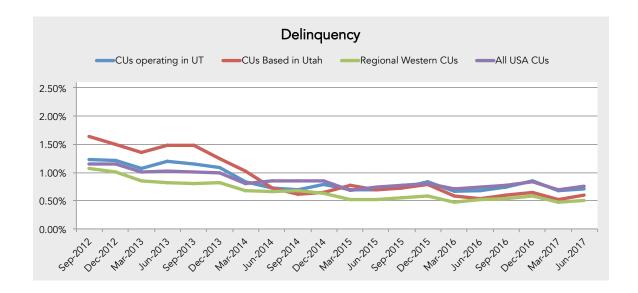
Lending – Credit Cards as of June 30, 2017

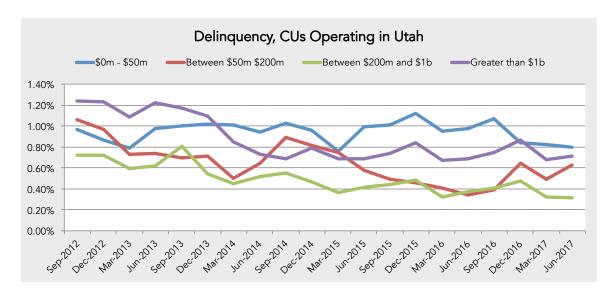


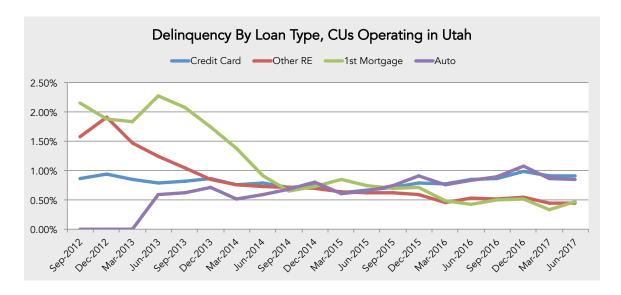




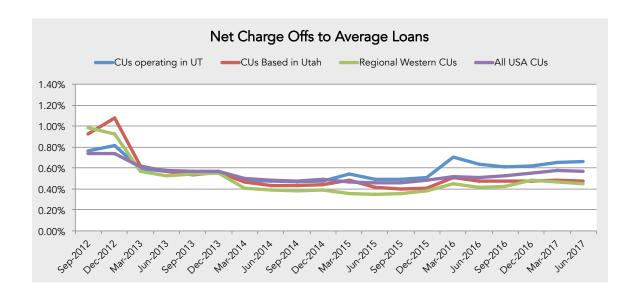
Asset Quality as of June 30, 2017

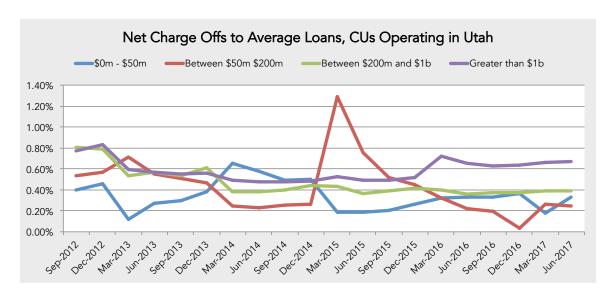


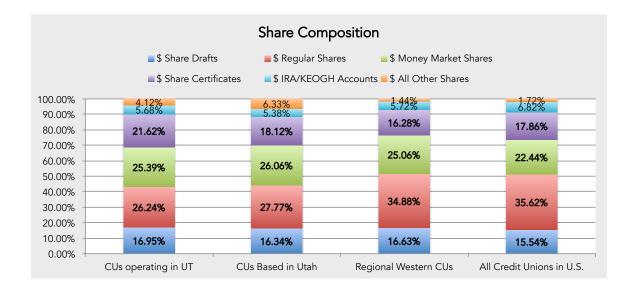


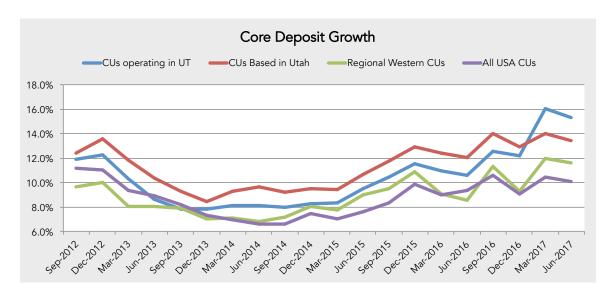


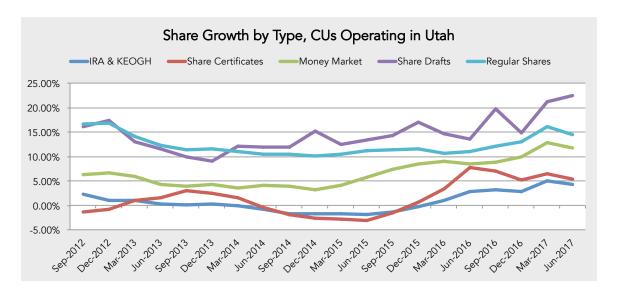
Asset Quality – continued as of June 30, 2017



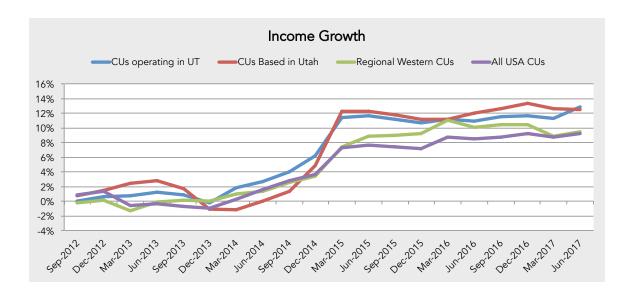


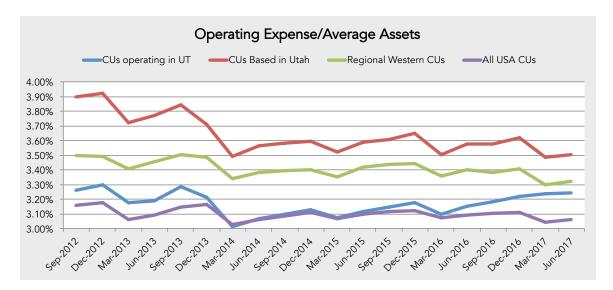


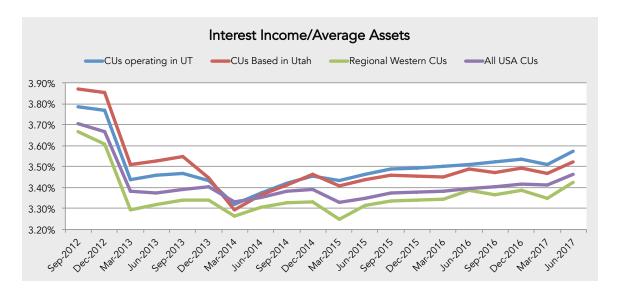




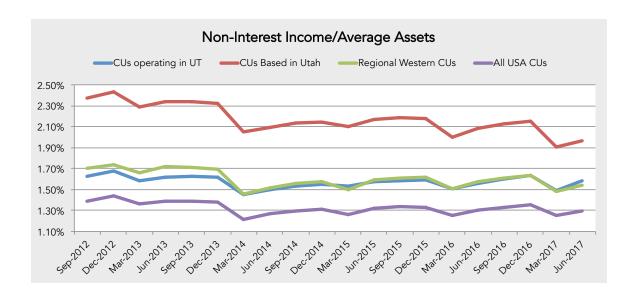
Earnings as of June 30, 2017

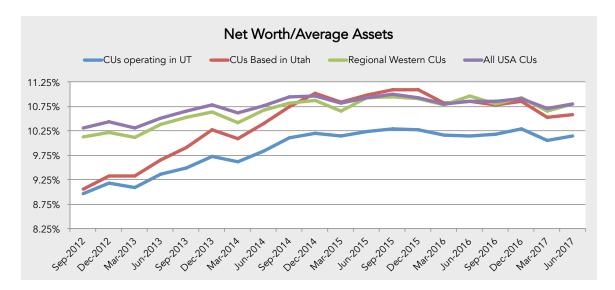


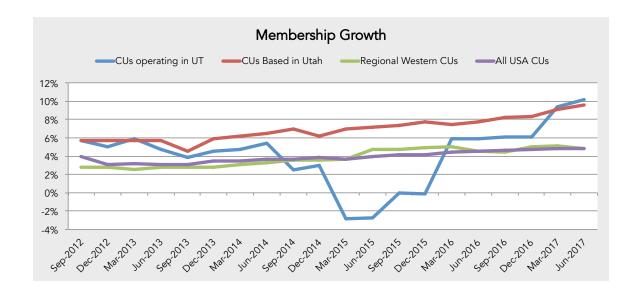


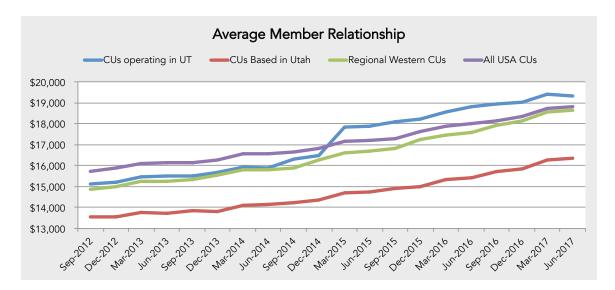


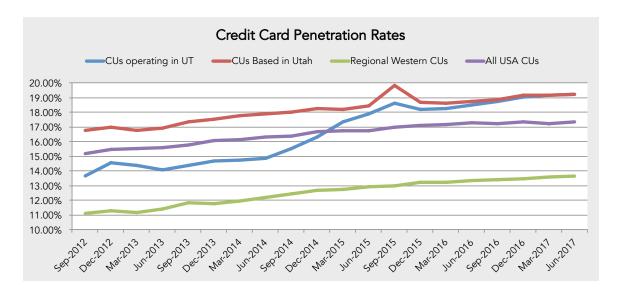
Earnings – continued as of June 30, 2017



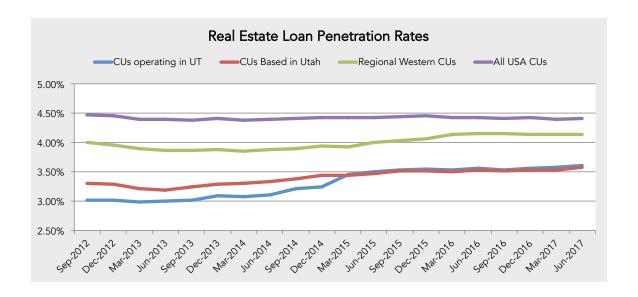


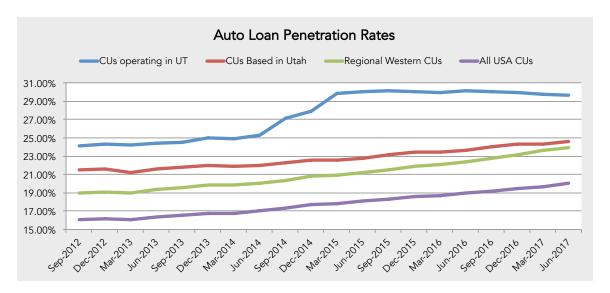


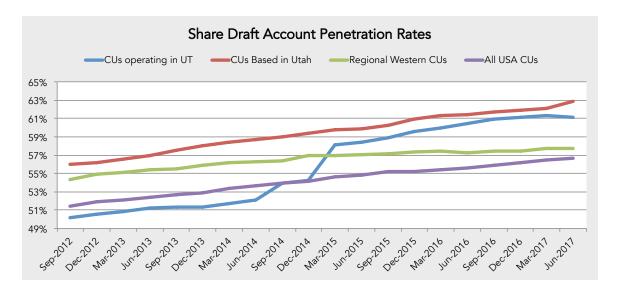




Members – continued as of June 30, 2017







Consolidated U.S. Credit Union Financial Statement as of June 30, 2017

	Jun-2016	Jun-2017	%Chg
ASSETS			
Cash & Cash Equivalents	\$102,468,572,861	\$105,876,024,555	3.33
Government Securities	\$185,865,301,684	\$190,376,417,092	2.43
Corporate CU	\$2,952,552,991	\$3,361,650,992	13.86
Deposit in Banks and S&L's	\$40,164,395,668	\$37,654,941,786	-6.25
Mutual Funds	\$1,983,336,759	\$2,050,104,269	3.37
All Other Investments	\$42,882,538,827	\$45,160,071,639	5.31
Total Investments	\$376,316,698,790	\$384,479,210,333	2.17
Real Estate Loans	\$415,516,196,973	\$456,578,919,404	9.88
Auto Loans	\$281,917,611,481	\$321,399,716,019	14.00
All Other Loans	\$132,983,327,322	\$145,278,713,224	9.25
Total Loans	\$830,417,135,776	\$923,257,348,647	11.18
(Loan Loss Allow)	\$(7,571,930,809)	\$(8,225,180,929)	-8.63
Foresland & Danassassad Dranarty	¢007.254.040	\$022.020.21 <u>0</u>	-7.18
Foreclosed & Repossessed Property Land & Buildings	\$897,254,868 \$20,490,691,214	\$832,820,210 \$21,992,926,036	-7.18 7.33
Other Fixed Assets	\$4,365,077,509	\$4,619,819,199	7.33 5.84
All Other Assets	\$40,305,660,078	\$39,928,485,169	-0.94
TOTAL ASSETS	\$1,265,220,587,426	\$1,366,885,428,665	8.04
LIABILITIES & CAPITAL			
Dividends Payable	\$187,222,901	\$196,245,607	4.82
Notes Payable	\$45,389,715,300	\$46,931,425,107	3.40
Reverse Repurchase Agreements	\$1,660,126,255	\$1,131,621,008	-31.84
Other Liabilities	\$13,486,624,675	\$14,451,056,354	7.15
Total Liabilities	\$60,723,689,131	\$62,710,348,076	3.27
Regular Shares & Deposits	\$393,753,739,322	\$433,024,155,487	9.97
Money Market Shares	\$242,641,031,147	\$260,261,459,967	7.26
Share Drafts	\$156,144,343,796	\$180,178,020,622	15.39
IRA & Keogh	\$78,196,192,135	\$79,096,979,469	1.15
Share Certificates	\$197,509,721,628	\$207,170,906,151	4.89
Total Shares	\$1,068,245,028,028	\$1,159,731,521,696	8.56
Regular Reserve	\$20,775,744,506	\$21,192,961,419	2.01
FASB 115 Val Reserves	\$(838,653,320)	\$(3,050,168,568)	-263.70
Undivided Earnings & Other Reserves	\$113,797,587,467	\$123,315,787,530	8.36
Equity Acquired in Merger	\$2,517,191,614	\$2,984,978,512	18.58
Total Reserves & Undivided Earnings	\$136,251,870,267	\$144,443,558,893	6.01
TOTAL LIABILITIES & CAPITAL	\$1,265,220,587,426	\$1,366,885,428,665	8.04

Consolidated U.S. Credit Union Financial Statement – cont. as of June 30, 2017

	YTD 2016	YTD 2017	%Chg
INCOME:	110 2010	110 2017	- /ocng
Loans	\$18,588,090,296	\$20,315,091,939	9.29
(Less Rebates)	\$(9,478,215)	\$(12,524,524)	-32.14
Investments	\$2,414,509,406	\$2,825,985,200	17.04
Fee Income	\$3,790,629,749	\$4,088,798,478	7.87
Trading + Other Operating	\$4,315,718,700	\$4,572,423,444	5.95
Total Income	\$29,099,469,936	\$31,789,774,537	9.25
EXPENSES:			
Employee Compensation & Benefits	\$9,784,201,737	\$10,540,549,672	7.73
Travel & Conference	\$187,147,693	\$197,865,852	5.73
Office Occupancy	\$1,274,925,793	\$1,355,354,908	6.31
Office Operations	\$3,569,834,394	\$3,768,797,284	5.57
Education & Promotional	\$701,005,793	\$760,120,197	8.43
Loan Servicing	\$1,352,469,826	\$1,400,240,703	3.53
Professional Services	\$1,508,672,501	\$1,622,043,343	7.51
Member Insurance	\$9,517,893	\$12,970,811	36.28
Operating Fees	\$73,733,867	\$89,896,078	21.92
Miscellaneous	\$675,660,358	\$693,684,137	2.67
Operating Expense Subtotal	\$19,137,169,855	\$20,441,522,985	6.82
Provision for Loan Losses	\$2,245,658,989	\$2,880,162,249	28.25
Operating Exp. + Provision for Loan Losses	\$21,382,828,844	\$23,321,685,234	9.07
Non-Operating Gain (Loss)	\$268,244,087	\$223,573,006	-16.65
Income before Dividends	\$7,984,885,179	\$8,691,662,309	8.80
Interest on Borrowed Funds	\$440,948,149	\$518,425,292	17.57
Dividends	\$2,731,102,456	\$3,027,413,551	10.85
Net Income Prior to Assessments	\$4,812,834,574	\$5,145,823,466	6.92
Net NCUA Assessment Expenses	\$1,944,771	\$10,446,511	437.16
Net Income	\$4,810,889,803	\$5,135,376,955	6.74
SELECTED OPERATING DATA:			
Branches	20,675	21,012	1.63
Members	105,547,647	110,636,772	4.82
Potential Members	2,431,739,516	2,785,579,345	14.55
Employees	275,767	287,656	4.31
Members/FTE	383	385	0.49
Average Salary & Benefits/FTE	\$70,960	\$73,286	3.28
Total YTD Loan Originations	\$217,877,453,979	\$239,681,545,099	10.01

U.S. Credit Union Peer Group Performance as of June 30, 2017

	US Totals *	< \$20M	\$20M-\$50M	\$50M-\$100M	\$100M-\$250M	\$250M-\$500M	\$500M-\$1B	Over \$1B
# of CUs	5815	2373	1088	754	727	344	245	284
Average Assets	\$235,061,983	\$7,442,682	\$32,165,996	\$71,507,363	\$159,938,697	\$359,542,696	\$706,876,024	\$2,982,986,065
12-month growth								
Net Worth Growth	7.51%	0.83%	2.69%	2.96%	4.47%	5.62%	6.35%	9.27%
Loan Growth	11.16%	2.67%	5.05%	6.13%	7.95%	9.16%	10.52%	12.61%
Share Growth	8.55%	2.46%	4.22%	4.99%	5.46%	6.66%	7.45%	10.16%
Member Growth	4.80%	-1.46%	-0.22%	0.75%	1.42%	2.72%	3.76%	7.27%
Capital								
Networth/Assets	10.80%	13.89%	11.91%	11.27%	10.80%	10.83%	10.80%	10.66%
Solvency Ratio	115.40%	116.68%	113.94%	113.23%	113.02%	113.76%	114.28%	116.41%
Allowance for Loan Losses/ Delinquent Loans	118.91%	73.88%	83.26%	83.69%	94.63%	110.55%	123.65%	128.52%
Delinquency Ratio	0.75%	1.51%	1.07%	0.99%	0.92%	0.75%	0.69%	0.71%
Earnings								
ROA	0.77%	0.14%	0.30%	0.32%	0.49%	0.58%	0.60%	0.93%
Non-Interest Income/Average Assets	0.66%	0.41%	0.53%	0.60%	0.70%	0.74%	0.73%	0.65%
Net interest Margin	2.93%	3.14%	2.99%	3.06%	3.11%	3.05%	3.05%	2.85%
Operating Expenses/Average Assets	3.06%	3.56%	3.49%	3.63%	3.67%	3.58%	3.47%	2.75%
Yield on Average Earning Assets	3.63%	3.55%	3.43%	3.56%	3.67%	3.67%	3.68%	3.63%
Cost of Funds	0.60%	0.36%	0.34%	0.35%	0.40%	0.45%	0.49%	0.71%
Productivity								
Income per member	\$287	\$130	\$180	\$208	\$242	\$260	\$290	\$323
Income per empolyee	\$221,027	\$108,636	\$147,621	\$155,048	\$165,516	\$181,576	\$197,151	\$266,566
Operating expense per member	\$185	\$110	\$146	\$164	\$184	\$190	\$205	\$187
Assets per employee	\$4,751,814	\$2,612,646	\$3,476,196	\$3,429,588	\$3,496,427	\$3,775,475	\$4,093,619	\$5,771,450
YTD Loan Originations/Employee	\$833,224	\$319,403	\$399,377	\$417,088	\$491,663	\$555,346	\$650,564	\$1,123,258
Member Service Usage								
Auto Loan Penetration	20.03%	14.24%	16.14%	18.52%	18.99%	19.09%	21.06%	20.83%
Share draft penetration	57%	24%	41%	47%	52%	55%	58%	61%
Credit card penetration	17.34%	5.20%	10.57%	11.98%	12.96%	14.92%	16.13%	20.46%
\$ Average share balance	\$10,399	\$5,312	\$7,381	\$8,027	\$8,900	\$9,301	\$10,271	\$11,589
# Loan and Share Accounts per member	2.46	1.81	2.13	2.25	2.34	2.38	2.45	2.58
Lending Profile								
Loans to Shares	80%	56%	58%	63%	71%	75%	81%	84%
Average Loan Balance	\$14,624	\$7,318	\$9,188	\$10,107	\$12,213	\$13,132	\$14,775	\$16,106
\$ Total Loans Outstanding/ Employees	\$3,209,594	\$1,243,280	\$1,753,105	\$1,909,204	\$2,187,151	\$2,463,955	\$2,857,295	\$4,038,909
% of RE loans to total loans	49.45%	17.55%	34.79%	39.64%	43.93%	46.31%	46.93%	52.46%

^{*}Includes 18 credit unions in USA territories.

Consolidated Utah Credit Union Financial Statement as of June 30, 2017 For credit unions based in Utah.

	Jun-2016	Jun-2017	%Chg
ASSETS			
Cash & Cash Equivalents	\$1,828,296,501	\$2,149,173,788	17.55
Government Securities	\$1,592,650,982	\$1,698,951,751	6.67
Corporate CU	\$34,453,321	\$40,893,139	18.69
Deposit in Banks and S&L's	\$438,314,784	\$412,084,451	-5.98
Mutual Funds	\$14,977,470	\$10,357,022	-30.85
All Other Investments	\$639,869,900	\$609,246,842	-4.79
Total Investments	\$4,548,562,958	\$4,920,706,993	8.18
Real Estate Loans	\$5,672,152,689	\$6,629,065,852	16.87
Auto Loans	\$7,446,494,322	\$8,832,276,572	18.61
All Other Loans	\$2,704,184,916	\$3,040,087,094	12.42
Total Loans	\$15,822,831,927	\$18,501,429,518	16.93
(Loan Loss Allow)	\$(166,937,099)	\$(181,442,026)	-8.69
Foreclosed & Repossessed Property	\$45,087,976	\$43,365,908	-3.82
Land & Buildings	\$523,523,569	\$595,196,021	13.69
Other Fixed Assets	\$84,879,174	\$99,252,183	16.93
All Other Assets	\$607,792,058	\$656,042,920	7.94
TOTAL ASSETS	\$21,465,740,563	\$24,634,551,517	14.76
LIABILITIES & CAPITAL			
Dividends Payable	\$4,708,916	\$5,274,847	12.02
Notes Payable	\$526,587,439	\$553,668,417	5.14
Reverse Repurchase Agreements	\$-	\$-	
Other Liabilities	\$239,312,096	\$284,709,733	18.97
Total Liabilities	\$770,608,451	\$843,652,997	9.48
Regular Shares & Deposits	\$6,210,461,415	\$7,261,402,591	16.92
Money Market Shares	\$4,995,223,104	\$5,549,663,296	11.10
Share Drafts	\$2,936,478,438	\$3,480,165,813	18.51
IRA & Keogh	\$1,066,380,188	\$1,145,999,128	7.47
Share Certificates	\$3,246,431,230	\$3,858,413,289	18.85
Total Shares	\$18,454,974,375	\$21,295,644,117	15.39
Regular Reserve	\$237,309,266	\$240,109,892	1.18
FASB 115 Val Reserves	\$(82,744,726)	\$(102,244,024)	-23.57
Undivided Earnings & Other Reserves	\$2,051,417,272	\$2,313,145,244	12.76
Equity Acquired in Merger	\$34,175,925	\$44,243,291	29.46
Total Reserves & Undivided Earnings	\$2,240,157,737	\$2,495,254,403	11.39
TOTAL LIABILITIES & CAPITAL	\$21,465,740,563	\$24,634,551,517	14.76

Consolidated Utah Credit Union Financial Statement – cont. as of June 30, 2017 For credit unions based in Utah.

	YTD 2016	YTD 2017	%Chg
INCOME:			
Loans	\$337,678,385	\$387,009,489	14.61
(Less Rebates)	\$(3,741)	\$(3,152)	15.74
Investments	\$23,598,889	\$29,753,927	26.08
Fee Income	\$97,835,412	\$105,561,428	7.90
Trading + Other Operating	\$118,311,228	\$127,566,683	7.82
Total Income	\$577,420,173	\$649,888,375	12.55
EXPENSES:			
Employee Compensation & Benefits	\$194,748,274	\$216,335,146	11.08
Travel & Conference	\$4,038,082	\$4,494,372	11.30
Office Occupancy	\$24,677,950	\$28,711,345	16.34
Office Operations	\$63,948,596	\$72,410,684	13.23
Education & Promotional	\$14,833,324	\$18,673,807	25.89
Loan Servicing	\$37,649,429	\$40,500,893	7.57
Professional Services	\$15,919,337	\$17,758,199	11.55
Member Insurance	\$81,942	\$105,752	29.06
Operating Fees	\$1,136,179	\$1,485,380	30.73
Miscellaneous	\$13,433,801	\$13,841,467	3.03
Operating Expense Subtotal	\$370,466,914	\$414,317,045	11.84
Provision for Loan Losses	\$43,777,311	\$47,681,414	8.92
Operating Exp. + Provision for Loan Losses	\$414,244,225	\$461,998,459	11.53
Non-Operating Gain (Loss)	\$544,338	\$850,312	56.21
Income before Dividends	\$163,720,286	\$188,740,228	15.89
Interest on Borrowed Funds	\$2,027,800	\$3,077,657	51.77
Dividends	\$41,486,866	\$52,843,845	27.37
Net Income Prior to Assessments	\$120,205,620	\$132,818,726	10.49
Net NCUA Assessment Expenses	\$32,743	\$-	-100.00
Net Income	\$120,172,877	\$132,818,726	10.52
SELECTED OPERATING DATA:			
Branches	442	460	4
Members	2,220,195	2,433,047	10
Potential Members	37,012,557	41,835,540	13
Employees	6,355	7,049	11
Members/FTE	349	345	(1)
Average Salary & Benefits/FTE	\$61,295	\$61,385	0.15
Total YTD Loan Originations	\$6,861,225,216	\$7,931,388,756	15.60

Utah Credit Union Peer Group Performance as of June 30, 2017 Note: this page includes out-of-state credit unions operating at least one branch in Utah. Those are: Chartway, Chevron, Delta Community, Operating Engineers Local Union #3, Security Service, and Unify Financial. All are in the "Over \$1b" category.

	CUs operating in Utah	< \$50m	\$50m-\$200m	\$200m-\$1b	Over \$1b
# of CUs	72	41	13	8	10
Average Assets	\$677,940,598	\$13,063,977	\$112,547,021	\$539,999,157	\$4,249,299,547
12-month growth					
Net Worth Growth	12.62%	4.13%	9.09%	9.52%	9.99%
Loan Growth	13.99%	7.01%	10.77%	16.46%	10.55%
Share Growth	12.68%	6.83%	7.44%	9.22%	10.02%
Member Growth	10.12%	0.19%	2.40%	4.38%	8.11%
Capital					
Networth/Assets	10.14%	13.67%	12.31%	10.38%	10.00%
Solvency Ratio	114.10%	116.31%	114.14%	112.02%	114.29%
Allowance for Loan Losses/Delinquent Loans	133.38%	139.24%	99.28%	199.96%	131.49%
Delinquency Ratio	0.71%	0.80%	0.63%	0.32%	0.75%
Earnings					
ROA	0.84%	0.67%	1.03%	0.92%	0.81%
Non-Interest Income/Average Assets	0.81%	0.47%	0.65%	0.74%	0.81%
Net interest Margin	3.03%	3.25%	3.30%	2.96%	2.99%
Operating Expenses/Average Assets	3.24%	3.36%	3.50%	3.23%	3.19%
Yield on Average Earning Assets	3.77%	3.74%	4.00%	3.63%	3.72%
Cost of Funds	0.61%	0.42%	0.53%	0.54%	0.61%
Productivity					
Income per member	\$292	\$164	\$243	\$263	\$300
Income per empolyee	\$214,416	\$145,312	\$159,970	\$176,623	\$222,895
Operating expense per member	\$184	\$121	\$168	\$172	\$187
Assets per employee	\$4,332,273	\$3,275,982	\$3,229,826	\$3,678,155	\$4,484,276
YTD Loan Originations/Employee	\$1,109,844	\$544,660	\$535,621	\$927,831	\$1,169,606
Member Service Usage					
Auto Loan Penetration	29.70%	20.27%	22.59%	24.43%	30.78%
Share draft penetration	61%	32%	50%	56%	63%
Credit card penetration	19.22%	5.99%	16.05%	16.57%	19.93%
\$ Average share balance	\$9,966	\$6,293	\$8,558	\$9,704	\$10,131
# Loan and Share Accounts per member	2.75	2.01	2.52	2.64	2.79
Lending Profile					
Loans to Shares	92%	73%	78%	84%	93%
Average Loan Balance	\$13,139	\$10,676	\$11,026	\$11,985	\$13,368
\$ Total Loans Outstanding/Employees	\$3,394,906	\$2,065,811	\$2,191,021	\$2,735,566	\$3,557,111
% of RE loans to total loans	39.48%	27.28%	37.92%	41.44%	39.46%

Utah Credit Union Leaders under \$4 million in assets

as of June 30, 2017 CUs in group: 15

12-month share growth		
Credit Union	Share growth	Shares
Granite Furniture Employees	33.44%	\$534,867
South Sanpete	14.18%	\$935,969
Valley Wide	5.64%	\$388,615
Tri-County	1.97%	\$109,073
Provo Police & Fire Dept.	0.42%	\$2,553,409

Capital/Assets		
Credit Union	Capital/Assets	Assets
Beckstrand and Associates	53.92%	\$282,476
Granite Furniture Employees	37.08%	\$907,903
Tri-County	31.27%	\$159,789
Employees First	26.44%	\$1,771,060
North Sanpete	26.13%	\$895,897
Presto Lewiston Employees	25.89%	\$357,530
Dugway	24.91%	\$3,192,484
The Credit Union For The Blind	19.99%	\$1,219,951
Valley Wide	19.39%	\$479,909
Uintah	14.40%	\$3,442,242

12-month loan growth		
Credit Union	Loan Growth	Loans
Granite Furniture Employees	80.13%	\$973,953
Valley Wide	22.72%	\$410,238
Presto Lewiston Employees	7.19%	\$283,302
Uintah	3.84%	\$1,385,385
Orem City Employees	2.50%	\$1,373,349
Provo Police & Fire Dept.	1.70%	\$1,756,326
South Sanpete	1.41%	\$612,745
Beckstrand and Associates	0.00%	\$25,740

Return on Assets		
Credit Union	ROA	Assets
Tri-County	0.43%	\$159,789
Beckstrand and Associates	0.40%	\$282,476
Valley Wide	0.28%	\$479,909
North Sanpete	0.25%	\$895,897
Presto Lewiston Employees	0.20%	\$357,530
Dugway	0.20%	\$3,192,484
South Sanpete	0.18%	\$1,026,922
Orem City Employees	0.16%	\$3,477,754
Granite Furniture Employees	0.13%	\$907,903
Provo Police & Fire Dept.	0.08%	\$2,885,687

12-month member growth		
Credit Union	Mbr. Growth	members
Granite Furniture Employees	22.58%	190
South Sanpete	3.43%	181
North Sanpete	1.82%	448
Utah Prison Employees	1.75%	1,394
Tri-County	1.30%	78
Presto Lewiston Employees	1.20%	168
Valley Wide	0.60%	169
Provo Police & Fire Dept.	0.52%	963
Beckstrand and Associates	0.00%	21

Loans/Shares	Assets
182.09%	\$907,903
113.18%	\$895,897
105.56%	\$479,909
105.09%	\$357,530
83.71%	\$3,192,484
70.30%	\$3,725,338
68.78%	\$2,885,687
65.47%	\$1,026,922
60.83%	\$2,630,404
60.21%	\$159,789
	182.09% 113.18% 105.56% 105.09% 83.71% 70.30% 68.78% 65.47% 60.83%

Utah Credit Union Leaders between \$4 million and \$50 million in assets

as of June 30, 2017

CUs in group: 26

12-month share growth		
Credit Union	Share growth	Shares
City Center	29.91%	\$10,734,696
Kings Peak	19.84%	\$12,573,716
Grand County	18.43%	\$26,837,508
Education 1st	11.56%	\$27,596,542
CUP	10.73%	\$5,609,851
P&S	10.13%	\$14,896,463
Freedom	8.34%	\$29,223,296
Logan Cache Rich	8.00%	\$20,600,388
Devils Slide	7.54%	\$10,053,728
Local Union 354 IBEW	7.47%	\$21,201,128

Capital/Assets		
Credit Union	Capital/Assets	Assets
Midvalley	35.99%	\$4,922,078
Nephi Western Employees	32.11%	\$32,863,605
Meadow Gold Employees	22.87%	\$4,984,901
SEA	22.84%	\$4,845,187
Hollyfrontier Employee's	19.39%	\$6,595,337
Gibbons and Reed Employees	16.92%	\$5,359,781
Varex	16.68%	\$15,536,724
Logan Medical	16.27%	\$21,171,681
Desertview	16.06%	\$32,657,058
CUP	14.85%	\$6,584,778

12-month loan growth		
Credit Union	Loan Growth	Loans
City Center	33.31%	\$10,740,955
Kings Peak	22.86%	\$9,565,559
Grand County	16.02%	\$23,607,205
Millard County	15.56%	\$20,441,091
National JACL	14.96%	\$12,940,901
P&S	12.68%	\$9,824,918
Meadow Gold Employees	12.36%	\$2,949,982
Freedom	10.41%	\$26,202,160
Varex	8.58%	\$6,716,345
Logan Medical	8.38%	\$13,379,262

Return on Assets		
Credit Union	ROA	Assets
City Center	2.72%	\$11,994,039
San Juan	2.53%	\$17,951,213
Nephi Western Employees	1.89%	\$32,863,605
Hollyfrontier Employee's	1.36%	\$6,595,337
Freedom	1.27%	\$33,108,034
Logan Medical	1.17%	\$21,171,681
Tanner Employees	1.03%	\$6,122,545
Local Union 354 IBEW	1.01%	\$24,506,909
Grand County	0.98%	\$29,492,486
SEA	0.87%	\$4,845,187

12-month member growth		
Credit Union	Mbr. Growth	members
Kings Peak	35.88%	3,378
City Center	21.23%	1,513
Grand County	12.07%	4,242
Freedom	3.50%	3,606
Local Union 354 IBEW	2.36%	2,597
SEA	2.28%	897
Varex	1.88%	1,299
Meadow Gold Employees	0.97%	622
Millard County	0.70%	5,474
Nephi Western Employees	0.55%	3,820

Loans/Shares		
Credit Union	Loans/Shares	Assets
Hollyfrontier Employee's	118.76%	\$6,595,337
Nephi Western Employees	114.68%	\$32,863,605
City Center	100.06%	\$11,994,039
CUP	89.67%	\$6,584,778
Freedom	89.66%	\$33,108,034
Grand County	87.96%	\$29,492,486
Local Union 354 IBEW	87.37%	\$24,506,909
Tanner Employees	81.11%	\$6,122,545
Devils Slide	80.05%	\$11,625,406
Education 1st	79.06%	\$30,526,450

Utah Credit Union Leaders between \$50 million and \$200 million in assets

as of June 30, 2017

CUs in	group:	13
--------	--------	----

12-month share growth		
Credit Union	Share growth	Shares
Alpine	11.18%	\$170,501,437
Members First	10.86%	\$104,524,966
Utah Heritage	10.05%	\$58,430,188
Pacific Horizon	9.45%	\$52,385,342
Hercules	9.27%	\$63,151,817
Weber State	9.13%	\$99,020,705
Box Elder County	7.87%	\$92,652,679
Nebo	5.80%	\$69,102,680
Eastern Utah Community	5.76%	\$111,351,524
Hi-land	5.65%	\$41,711,704

Capital/Assets		
Credit Union	Capital/Assets	Assets
Box Elder County	22.27%	\$119,393,811
Hi-land	17.95%	\$50,530,183
Nebo	17.94%	\$84,051,410
American United Family Of Credit Unions	14.75%	\$199,558,523
Horizon Utah	11.01%	\$137,403,055
Alpine	10.42%	\$192,100,268
Members First	10.38%	\$118,337,197
Pacific Horizon	10.11%	\$58,350,698
Utah Heritage	10.09%	\$65,425,892
Weber State	9.88%	\$110,532,181

12-month loan growth		
Credit Union	Loan Growth	Loans
Hercules	24.13%	\$29,914,906
Weber State	16.96%	\$93,698,151
Alpine	16.86%	\$127,968,279
Horizon Utah	15.20%	\$77,490,823
Pacific Horizon	12.92%	\$48,356,668
American United Family Of Credit Unions	12.00%	\$159,489,200
Box Elder County	11.34%	\$68,450,879
Eastern Utah Community	8.45%	\$72,485,900
Hi-land	5.97%	\$26,328,230
Transwest	5.88%	\$103,363,426

Return on Assets		
Credit Union	ROA	Assets
American United Family Of Credit Unions	2.57%	\$199,558,523
Box Elder County	2.00%	\$119,393,811
Nebo	1.38%	\$84,051,410
Hi-land	1.27%	\$50,530,183
Utah Heritage	1.06%	\$65,425,892
Transwest	0.91%	\$134,812,449
Eastern Utah Community	0.87%	\$123,230,167
Pacific Horizon	0.86%	\$58,350,698
Members First	0.65%	\$118,337,197
Weber State	0.51%	\$110,532,181

12-month member growth		
Credit Union	Mbr. Growth	members
Hercules	9.17%	5,205
Pacific Horizon	4.96%	7,615
Horizon Utah	3.91%	11,418
Nebo	3.81%	11,126
Alpine	3.44%	21,858
Weber State	3.39%	9,667
American United Family Of Credit Unions	2.32%	19,470
Utah Heritage	1.82%	7,908
Box Elder County	1.79%	13,382
Hi-land	1.70%	2,805

Loans/Shares		
Credit Union	Loans/Shares	Assets
Weber State	94.62%	\$110,532,181
American United Family Of Credit Unions	93.05%	\$199,558,523
Nebo	92.95%	\$84,051,410
Pacific Horizon	92.31%	\$58,350,698
Transwest	84.12%	\$134,812,449
Utah Heritage	79.80%	\$65,425,892
Alpine	75.05%	\$192,100,268
Box Elder County	73.88%	\$119,393,811
Members First	70.92%	\$118,337,197
Eastern Utah Community	65.10%	\$123,230,167

Utah Credit Union Leaders over \$200 million in assets

as of June 30, 2017

CUs in group: 18

12-month share growth		
Credit Union	Share growth	Shares
Mountain America	22.75%	\$5,558,220,503
UNIFY Financial	19.25%	\$2,388,803,598
America First	16.32%	\$7,881,478,788
Goldenwest	15.55%	\$1,176,879,488
University	12.09%	\$822,046,975
Utah First	11.61%	\$290,467,135
Utah Community	10.50%	\$1,093,082,711
Granite	10.14%	\$380,073,871
Deseret First	9.00%	\$548,863,390
Jordan	8.55%	\$245,234,586

Capital/Assets		
Credit Union	Capital/Assets	Assets
Operating Engineers LU #3	14.90%	\$1,048,666,079
Goldenwest	14.63%	\$1,383,572,494
Utah Power	13.06%	\$631,695,882
Delta Community	12.21%	\$5,509,920,202
Utah First	11.83%	\$332,162,439
Utah Community	11.27%	\$1,244,829,965
Cyprus	11.25%	\$837,557,323
Chevron	11.19%	\$3,123,239,146
America First	11.03%	\$8,936,450,570
University	10.93%	\$925,787,019

12-month loan growth		
Credit Union	Loan Growth	Loans
University	26.78%	\$773,286,164
UNIFY Financial	22.72%	\$1,930,597,343
Goldenwest	20.49%	\$978,099,467
Mountain America	19.48%	\$5,724,306,769
Cyprus	18.59%	\$717,856,097
Deseret First	17.55%	\$455,751,551
Utah Community	17.05%	\$869,613,537
America First	15.98%	\$6,386,194,978
Granite	12.14%	\$330,368,422
Delta Community	11.55%	\$4,397,128,775

Return on Assets		
Credit Union	ROA	Assets
Utah First	1.58%	\$332,162,439
Operating Engineers LU #3	1.45%	\$1,048,666,079
Mountain America	1.35%	\$6,750,970,901
Goldenwest	1.27%	\$1,383,572,494
America First	1.14%	\$8,936,450,570
Cyprus	1.06%	\$837,557,323
Granite	0.98%	\$429,318,299
University	0.91%	\$925,787,019
Utah Power	0.87%	\$631,695,882
Delta Community	0.78%	\$5,509,920,202

12-month member growth		
Credit Union	Mbr. Growth	members
UNIFY Financial	18.04%	226,469
Utah Community	13.70%	152,514
Mountain America	13.36%	679,841
Goldenwest	12.91%	123,939
America First	10.24%	861,285
Deseret First	8.52%	62,965
Cyprus	6.32%	103,134
Delta Community	5.65%	360,703
Operating Engineers LU #3	4.24%	77,382
University	4.23%	89,907

Loans/Shares		
Credit Union	Loans/Shares	Assets
Security Service	113.46%	\$9,580,434,637
Mountain America	102.99%	\$6,750,970,901
Cyprus	96.79%	\$837,557,323
University	94.07%	\$925,787,019
Chevron	91.70%	\$3,123,239,146
Utah First	91.07%	\$332,162,439
Delta Community	91.05%	\$5,509,920,202
Granite	86.92%	\$429,318,299
Wasatch Peaks	86.65%	\$300,843,916
Chartway	85.33%	\$2,167,655,817