Utah Credit Union Performance Summary

4th Quarter 2023



Utah Credit Union Performance Summary 4th Quarter 2023

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Data in this report is generated from NCUA Call Report data, as provided by Peer to Peer, a service of Callahan & Associates.

Key Performance Comparisons as of December 31, 2023

| | US Cus | UT CUs* | UT as % of Industry |
|-------------------------------------|---------------------|------------------|---------------------|
| Number of CUs | 4,690 | 56 | 1.19% |
| Federal Chartered CUs | 2,868 | 32 | 1.12% |
| State-Chartered CUs, NCUSIF insured | 1,724 | 24 | 1.39% |
| State-Chartered CUs, ASI insured | 98 | - | 0.00% |
| Total State Chartered CUs | 1,822 | 24 | 1.32% |
| Total Members | 140,619,134 | 3,743,437 | 2.66% |
| Members, average per CU | 29,983 | 66,847 | 222.95% |
| # of Mergers/Liquidations YTD | 173 | 1 | 0.58% |
| Total Assets | \$2,278,266,612,179 | \$55,394,339,416 | 2.43% |
| Total Loans | \$1,617,814,978,243 | \$43,716,668,468 | 2.70% |
| Total Shares | \$1,872,834,594,716 | \$47,329,082,267 | 2.53% |
| Total Capital | \$263,366,948,572 | \$6,257,895,216 | 2.38% |
| Average Asset Size | \$485,771,133 | \$989,184,632 | 203.63% |

Straight averages as a % of Average Assets

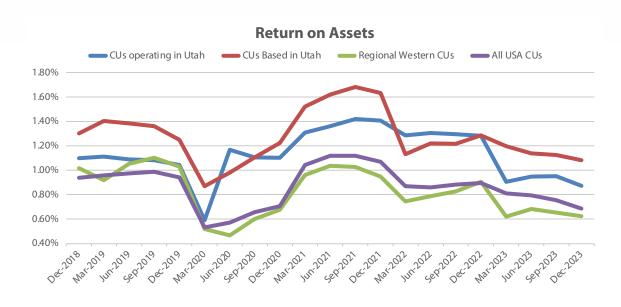
| | US CUs | UT CUs* |
|----------------------------------|--------|---------|
| Interest Income (annualized) | 4.44% | 5.10% |
| Interest Expense (annualized) | 1.42% | 1.83% |
| Net Interest Margin | 3.29% | 3.09% |
| Loss Provisions (annualized) | 0.00% | 0.00% |
| Operating Expenses | 3.49% | 2.90% |
| Non-interest income (annualized) | 1.13% | 1.44% |
| ROA | 0.57% | 0.73% |

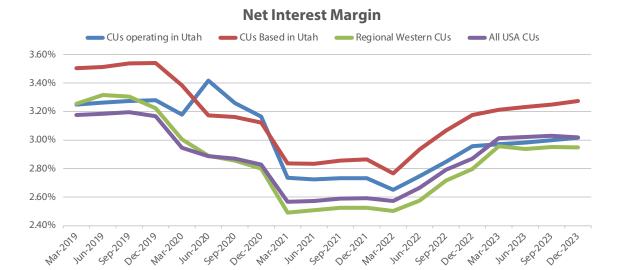
Straight averages

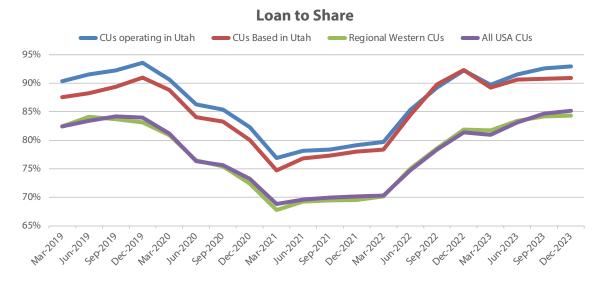
| | US CUs | UT CUs* |
|-------------------------|----------|----------|
| 12-month loan growth | 8.38% | 4.09% |
| 12-month share growth | -2.36% | 1.31% |
| 12-month capital growth | 6.18% | 7.68% |
| 12-month asset growth | -0.74% | 1.07% |
| Loans/Shares | 69.59% | 83.22% |
| Net Worth/Assets | 13.57% | 13.97% |
| Capital/Assets | 14.04% | 14.55% |
| Delinquency Ratio | 1.20% | 0.52% |
| Average Loan Balance | \$16,043 | \$17,232 |
| Average Share Balance | \$10,778 | \$10,594 |

^{*} Credit unions based in Utah

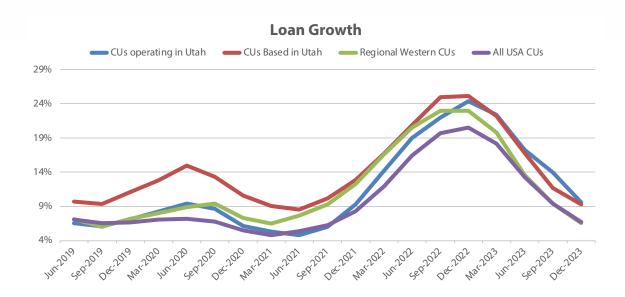
Key Ratios as of December 31, 2023



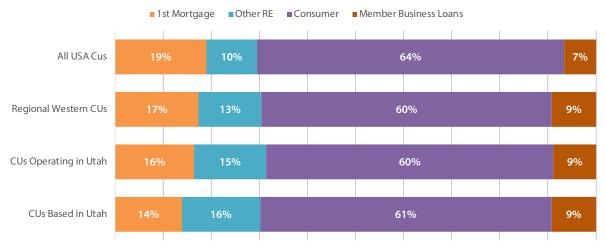




Lending – Overview as of December 31, 2023



Composition of Loan Originations

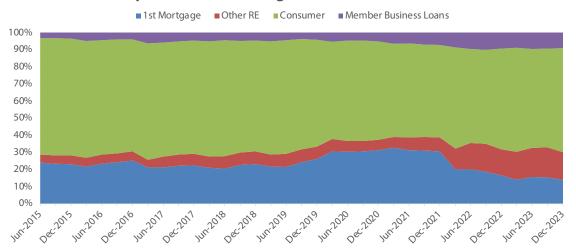


Composition of loan originations by type-difference between Utah-based CUs, and national average

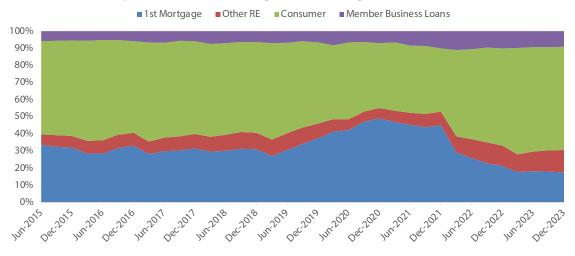


Lending – Overview as of December 31, 2023

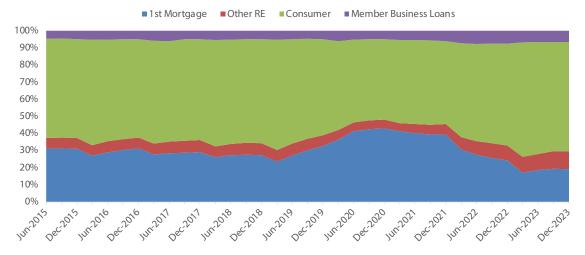
Composition of Loan Originations, CUs based in Utah



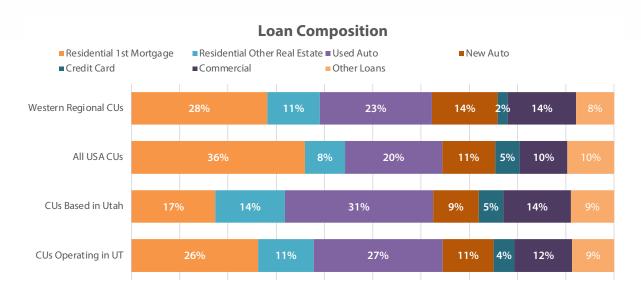
Composition of Loan Originations, Regional Western CUs



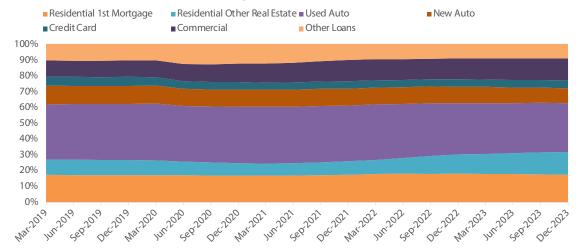
Composition of Loan Originations, All USA CUs



Lending – Overview as of December 31, 2023

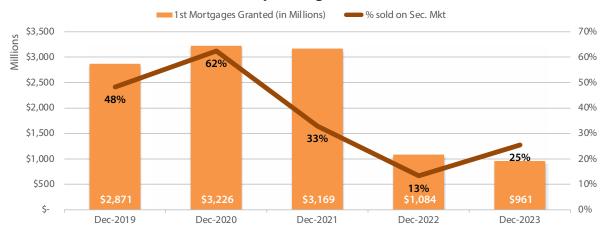




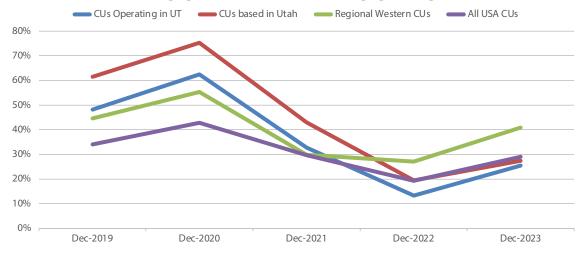


Lending – Real Estate as of December 31, 2023

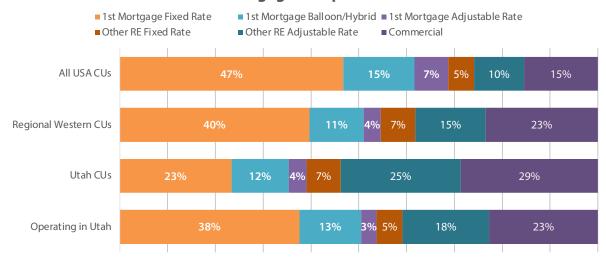
1st Mortgage Originations and 1st Mortgages Sold, CUs Operating in Utah



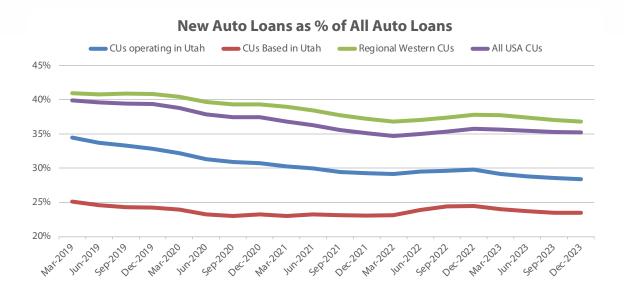
1st Mortgages sold as % of 1st Mortgages Originated



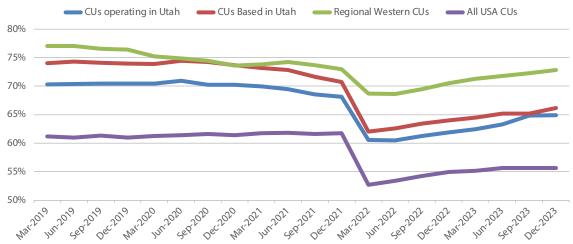
Mortgage Composition



Lending – Auto as of December 31, 2023

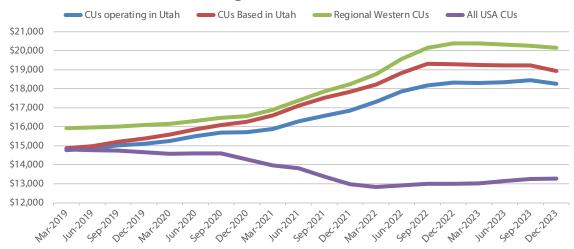


Indirect Loans/Total Auto Loans*

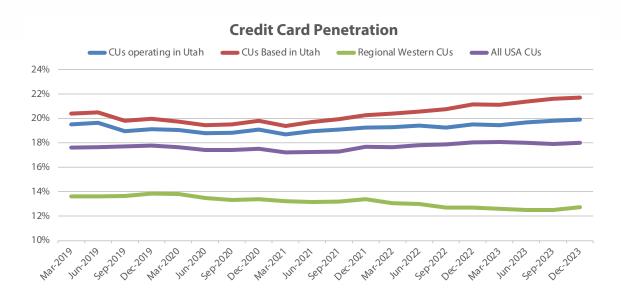


^{*}The dramatic drop in March 2022 is a result of NCUA changing the Call Report. Starting in March 2022, indirect auto loans are reported separately from other indirect loans. Prior to March 2022, all indirect loans of every type were reported together.

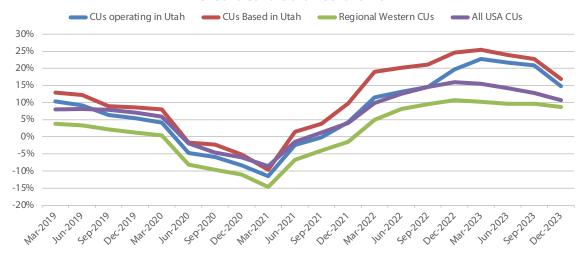
Average Auto Loan Balance



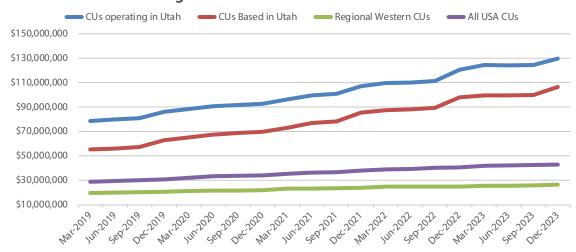
Lending – Credit Cards as of December 31, 2023



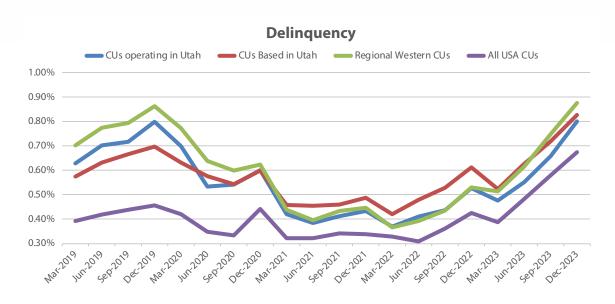
Credit Card Balance Growth



Average Unfunded Credit Card Commitment



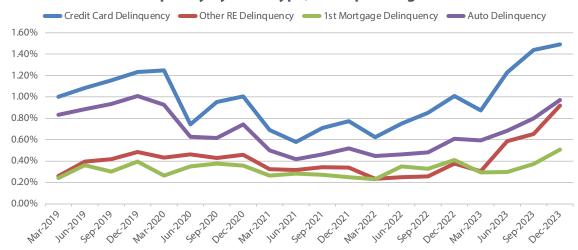
Asset Quality as of December 31, 2023



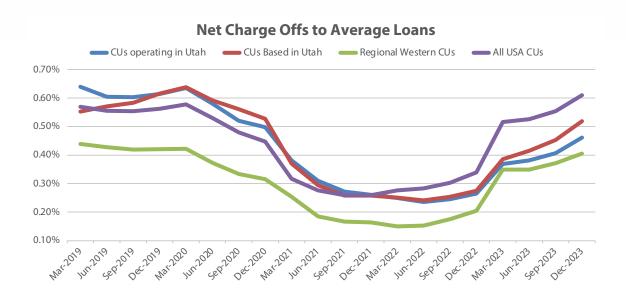
Delinquency, CUs Operating in Utah



Delinquency by Loan Type, CUs Operating in Utah



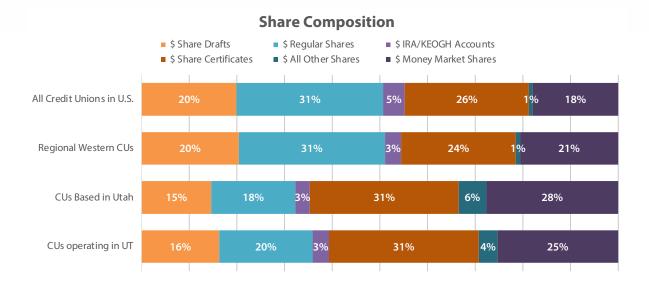
Asset Quality – continued as of December 31, 2023



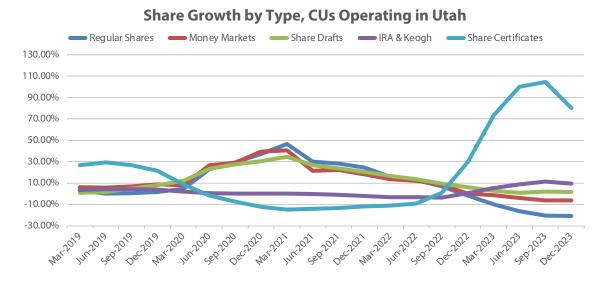
Net Charge Offs to Average Loans, CUs Operating in Utah



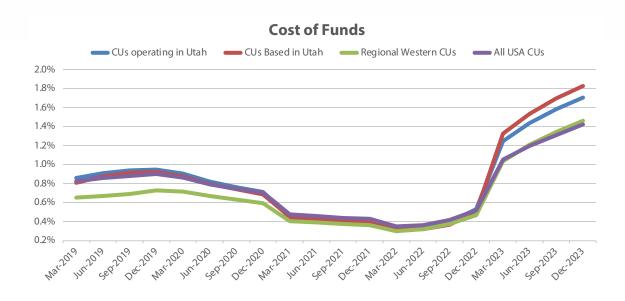
Shares as of December 31, 2023

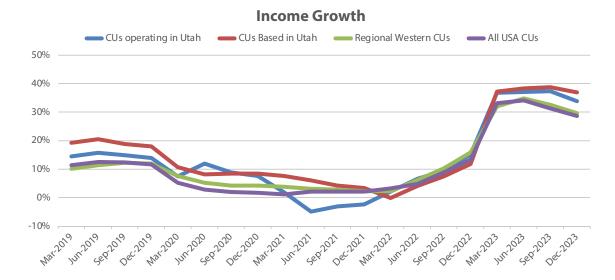


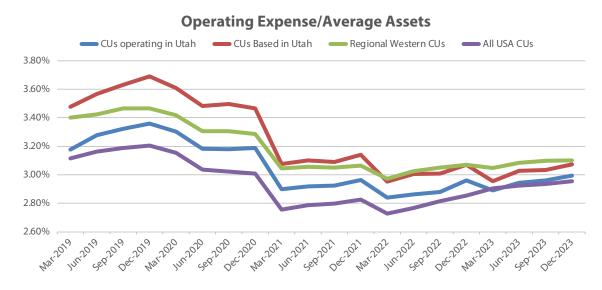
Core Deposit Growth CUs operating in Utah CUs Based in Utah Regional Western CUs All USA CUs 55.0% 45.0% 25.0% 15.0% -5.0% -15.0% -15.0%



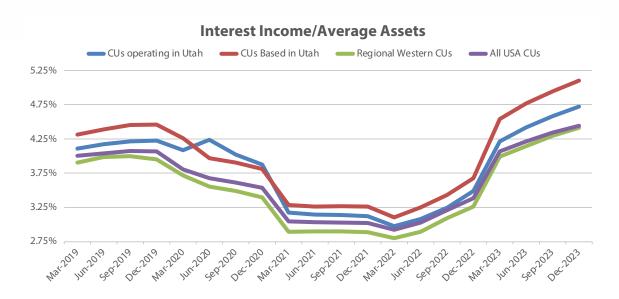
Earnings as of December 31, 2023



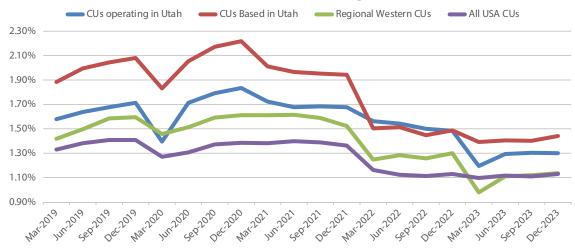




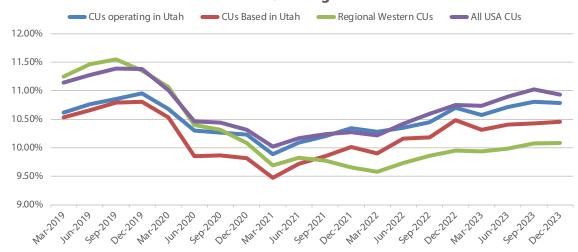
Earnings – continued as of December 31, 2023



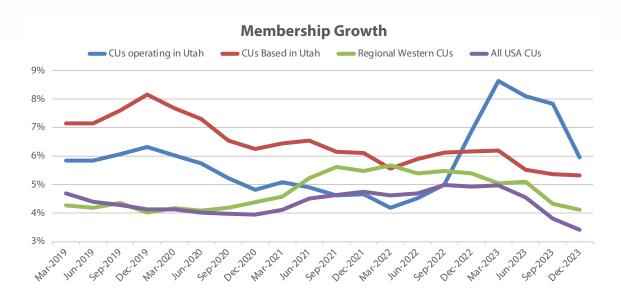
Non-Interest Income/Average Assets



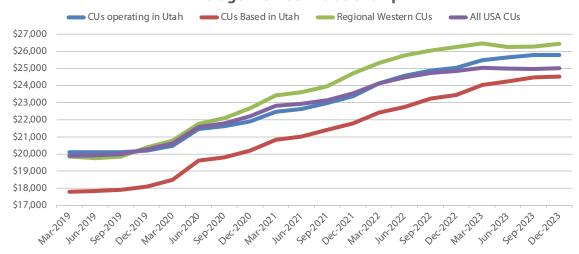
Net Worth/Average Assets



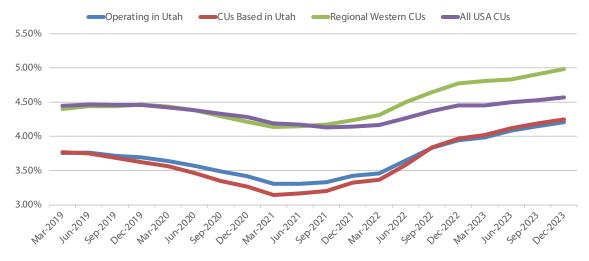
Members as of December 31, 2023



Average Member Relationship

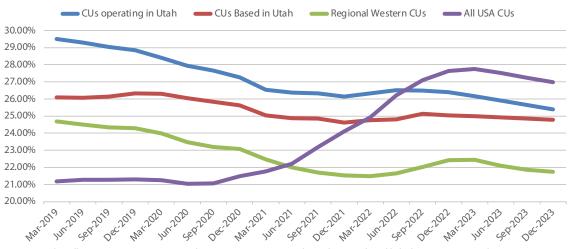


Real Estate Loan Penetration



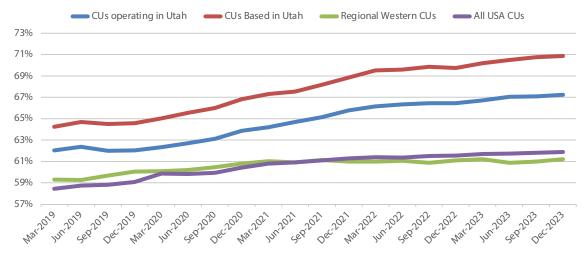
Members – continued as of December 31, 2023

Auto Loan Penetration*



*For the "All USA CUs" segment, many credit unions report more auto loans than members, likely due to participation loans.

Share Draft Account Penetration



Consolidated U.S. Credit Union Financial Statement as of December 31, 2023

| | 4Q22 | 4Q23 | %Chg |
|-------------------------------------|---------------------|---------------------|---------|
| ASSETS | | | |
| Cash Balances | \$130,932,448,394 | \$161,582,346,870 | 23.41% |
| Government & Agency Securities | \$344,984,262,937 | \$315,148,324,083 | -8.65% |
| Investments at Other FIs | \$49,138,213,912 | \$42,898,910,924 | -12.70% |
| All Other Investments | \$45,057,103,261 | \$44,575,452,406 | -1.07% |
| Total Investments | \$570,112,028,504 | \$564,205,034,283 | -1.04% |
| Real Estate Loans | \$795,624,992,599 | \$863,971,815,345 | 8.59% |
| Auto Loans | \$488,727,476,133 | \$503,177,537,955 | 2.96% |
| All Other Loans | \$231,614,639,837 | \$250,665,624,943 | 8.23% |
| Total Loans | \$1,515,967,108,569 | \$1,617,814,978,243 | 6.72% |
| (Allowance for Loan & Inv. Loss) | -\$11,612,168,072 | -\$20,439,168,203 | 76.02% |
| Foreclosed & Repossessed Property | \$519,569,656 | \$747,175,224 | 43.81% |
| Land & Buildings | \$30,433,642,881 | \$31,727,453,372 | 4.25% |
| Other Fixed Assets | \$8,450,373,733 | \$8,988,849,644 | 6.37% |
| All Other Assets | \$68,060,261,581 | \$75,222,289,616 | 10.52% |
| TOTAL ASSETS | \$2,181,930,816,852 | \$2,278,266,612,179 | 4.42% |
| LIABILITIES & CAPITAL | | | |
| Dividends & Accounts Payable | \$28,930,961,526 | \$32,792,017,727 | 13.35% |
| Draws Against Borrowing Capacity | \$95,284,700,698 | \$133,045,696,970 | 39.63% |
| Reverse Repurchase Agreements | \$689,852,041 | \$62,220,289 | -90.98% |
| Subordinated Debt | \$3,411,544,643 | \$3,972,411,788 | 16.44% |
| Allowance for Credit Exposure Loss | \$715,485 | \$147,222,351 | |
| Other Liabilities | \$0 | \$308 | |
| Total Liabilities | \$128,317,774,393 | \$170,019,569,433 | 32.50% |
| Regular Shares & Deposits | \$698,627,595,216 | \$618,267,795,155 | -11.50% |
| Money Market Shares | \$396,826,229,490 | \$334,847,367,731 | -15.62% |
| Share Drafts | \$385,456,166,143 | \$373,969,683,270 | -2.98% |
| IRA & Keogh | \$82,721,696,189 | \$85,391,245,414 | 3.23% |
| Share Certificates | \$298,596,053,633 | \$487,945,238,682 | 63.41% |
| Total Shares | \$1,862,227,740,671 | \$1,900,421,330,252 | 2.05% |
| Undivided Earnings & Other Reserves | \$224,725,193,672 | \$232,945,695,648 | 3.66% |
| FASB 115 Val Reserves | -\$40,002,440,630 | -\$32,519,041,746 | 18.71% |
| Equity Acquired in Merger | \$6,662,548,746 | \$7,399,058,592 | 11.05% |
| Total Reserves & Undivided Earnings | \$191,385,301,788 | \$207,825,712,494 | 8.59% |
| TOTAL LIABILITIES & CAPITAL | \$2,181,930,816,852 | \$2,278,266,612,179 | 4.42% |

Consolidated U.S. Credit Union Financial Statement – cont. as of December 31, 2023

| | 4Q22 | 4Q23 | %Chg |
|--|-------------------|-------------------|---------|
| INCOME: | | | |
| Loans | \$61,858,878,218 | \$82,496,979,961 | 33.36% |
| (Less Rebates) | (\$57,499,145) | (\$55,958,061) | 2.68% |
| Investments | \$10,082,350,823 | \$16,515,076,278 | 63.80% |
| Fee Income | \$9,668,547,958 | \$9,868,765,052 | 2.07% |
| Trading + Other Operating | \$14,090,673,549 | \$14,209,171,193 | 0.84% |
| Total Income | \$95,642,951,403 | \$123,034,034,423 | 28.64% |
| EXPENSES: | | | |
| Employee Compensation & Benefits | \$31,332,768,569 | \$34,115,452,181 | 8.88% |
| Travel & Conference | \$448,857,404 | \$537,082,206 | 19.66% |
| Office Occupancy | \$3,657,277,044 | \$3,868,970,740 | 5.79% |
| Office Operations | \$10,978,572,118 | \$11,956,017,479 | 8.90% |
| Education & Promotional | \$2,356,028,869 | \$2,536,683,721 | 7.67% |
| Loan Servicing | \$4,194,076,248 | \$4,433,514,398 | 5.71% |
| Professional Services | \$5,411,835,542 | \$5,918,376,455 | 9.36% |
| Member Insurance | \$29,797,151 | \$26,887,476 | -9.76% |
| Operating Fees | \$201,506,928 | \$214,006,641 | 6.20% |
| Miscellaneous | \$1,999,013,577 | \$2,276,238,750 | 13.87% |
| Operating Expense Subtotal | \$60,609,733,450 | \$65,883,230,047 | 8.70% |
| Provision for Loan Losses | \$5,321,336,391 | \$11,320,742,261 | 112.74% |
| Operating Exp. + Provision for Loan Losses | \$65,931,069,841 | \$77,203,972,308 | 17.10% |
| Non-Operating Gain (Loss) | \$259,419,916 | \$1,174,204,730 | 352.63% |
| Income before Dividends | \$29,971,301,478 | \$47,004,266,845 | 56.83% |
| Interest on Borrowed Funds | \$2,102,480,931 | \$5,834,712,770 | 177.52% |
| Dividends | \$8,855,602,685 | \$25,850,800,064 | 191.91% |
| Net Income | \$19,013,217,862 | \$15,318,754,011 | -19.43% |
| | | | |
| SELECTED OPERATING DATA: Branches | 20.025 | 20.212 | 0.0139 |
| Members | 20,035 | 20,313 | 3.41% |
| Potential Members | | | |
| | 4,554,029,699 | 4,787,248,649 | 5.12% |
| Employees Mambars / Employees | 342,237 | 351,685 | 2.76% |
| Members/Employee | 397 | 400 | 0.64% |
| Average Salary & Benefits/Employee | \$91,553 | \$97,006 | 5.96% |
| Total YTD Loan Originations | \$766,276,466,985 | \$552,603,291,657 | -27.88% |

U.S. Credit Union Peer Group Performance as of December 31, 2023

| | US Totals | < \$20M | \$20M-\$50M | \$50M-\$100M | \$100M-\$250M | \$250M-\$500M | \$500M-\$1B | Over \$1B |
|--|------------------|-------------|--------------|--------------|---------------|---------------|---------------|-----------------|
| # of CUs | 4,702 | 1,410 | 826 | 647 | 707 | 387 | 287 | 438 |
| Average Assets | \$485,771,133 | \$7,619,302 | \$33,018,067 | \$72,225,399 | \$159,330,717 | \$356,790,392 | \$725,680,518 | \$3,960,201,898 |
| 12-month growth | | | | | | | | |
| Net Worth Growth | 6.22% | 3.38% | 5.49% | 6.99% | 7.05% | 6.36% | 5.73% | 6.22% |
| Loan Growth | 6.72% | 7.29% | 6.78% | 6.83% | 5.39% | 5.51% | 5.20% | 7.06% |
| Share Growth | 2.05% | -6.50% | -3.86% | -2.52% | -0.72% | 0.01% | 1.05% | 2.85% |
| Member Growth | 3.41% | -1.48% | 0.06% | 0.18% | 0.82% | 1.17% | 1.84% | 4.36% |
| Capital | | | | | | | | |
| Net worth/Assets | 10.93% | 15.78% | 12.74% | 12.64% | 11.69% | 11.11% | 10.84% | 10.78% |
| Solvency Ratio | 112.19% | 119.36% | 114.69% | 114.10% | 112.53% | 111.68% | 111.61% | 112.14% |
| Allowance for Loan Losses/ Delinquent Loans | 152.81% | 86.66% | 88.26% | 98.27% | 106.03% | 119.17% | 118.10% | 163.38% |
| Delinquency Ratio | 0.83% | 1.29% | 1.00% | 0.84% | 0.75% | 0.68% | 0.77% | 0.84% |
| Earnings | | | | | | | | |
| ROA | 0.69% | 0.49% | 0.65% | 0.74% | 0.72% | 0.66% | 0.60% | 0.70% |
| Non-Interest Income/Average Assets | 1.13% | 0.75% | 0.98% | 1.16% | 1.22% | 1.26% | 1.28% | 1.10% |
| Net interest Margin | 3.02% | 3.51% | 3.27% | 3.23% | 3.23% | 3.14% | 3.07% | 2.97% |
| Operating Expenses/Average Assets | 2.95% | 3.55% | 3.39% | 3.44% | 3.49% | 3.45% | 3.41% | 2.80% |
| Yield on Average Earning Assets | 4.70% | 4.21% | 4.04% | 4.11% | 4.36% | 4.43% | 4.53% | 4.79% |
| Cost of Funds | 1.58% | 0.69% | 0.68% | 0.74% | 0.95% | 1.12% | 1.31% | 1.74% |
| Productivity | | | | | | | | |
| Income per member | \$875 | \$363 | \$529 | \$597 | \$705 | \$771 | \$831 | \$931 |
| Income per employee | \$349,842 | \$126,573 | \$212,680 | \$225,985 | \$237,255 | \$258,280 | \$283,258 | \$395,175 |
| Operating expense per member | \$469 | \$271 | \$378 | \$416 | \$470 | \$495 | \$518 | \$466 |
| Assets per employee | \$6,478,146 | \$2,599,689 | \$4,424,909 | \$4,550,573 | \$4,552,306 | \$4,858,647 | \$5,269,798 | \$7,255,134 |
| YTD Loan Originations/Employee | \$1,571,302 | \$671,931 | \$940,763 | \$963,669 | \$977,256 | \$1,091,436 | \$1,193,137 | \$1,806,023 |
| Member Service Usage | | | | | | | | |
| Auto Loan Penetration* | 27% | 37% | 126% | 66% | 56% | 42% | 25% | 19% |
| Share draft penetration | 61.87% | 22.48% | 45.01% | 50.52% | 55.96% | 57.76% | 60.67% | 64.30% |
| Credit card penetration | 18.01% | 4.35% | 10.04% | 12.02% | 13.04% | 14.26% | 14.75% | 19.81% |
| \$ Average share balance | \$13,318 | \$6,156 | \$9,409 | \$10,261 | \$11,602 | \$12,333 | \$12,902 | \$13,920 |
| # Loan and Share Accounts per member * | 2.62 | 2.00 | 3.24 | 2.76 | 2.77 | 2.69 | 2.50 | 2.61 |
| Lending Profile | | | | | | | | |
| Loans to Shares | 85% | 64% | 61% | 66% | 73% | 79% | 83% | 88% |
| Average Loan Balance | \$17,826 | \$6,336 | \$3,803 | \$6,832 | \$9,365 | \$12,674 | \$18,467 | \$21,279 |
| \$ Total Loans Outstanding/ Employees | \$4,600,182 | \$1,390,024 | \$2,354,400 | \$2,593,720 | \$2,883,672 | \$3,296,545 | \$3,725,930 | \$5,264,480 |
| % of RE loans to total loans | 53% | 13% | 32% | 39% | 45% | 48% | 52% | 55% |

^{*} High values in the \$20 million to \$50 million category likely reflect high numbers of participation loans.

Consolidated Utah Credit Union Financial Statement as of December 31, 2023 For credit unions based in Utah.

| | 4Q22 | 4Q23 | %Chg |
|-------------------------------------|------------------|------------------|---------|
| ASSETS | | | |
| Cash Balances | \$2,074,698,509 | \$4,450,663,138 | 114.52% |
| Government & Agency Securities | \$4,458,016,979 | \$3,697,315,760 | -17.06% |
| Investments at Other Fls | \$496,326,590 | \$443,275,056 | -10.69% |
| All Other Investments | \$701,649,617 | \$687,272,325 | -2.05% |
| Total Investments | \$7,730,691,695 | \$9,278,526,279 | 20.02% |
| Real Estate Loans | \$17,128,416,622 | \$19,769,639,595 | 15.42% |
| Auto Loans | \$17,160,177,703 | \$17,573,015,299 | 2.41% |
| All Other Loans | \$5,708,776,132 | \$6,374,013,574 | 11.65% |
| Total Loans | \$39,997,370,457 | \$43,716,668,468 | 9.30% |
| (Allowance for Loan & Inv. Loss) | (\$385,092,001) | (\$529,339,775) | 37.46% |
| Foreclosed & Repossessed Property | \$19,218,864 | \$25,324,452 | 31.77% |
| Land & Buildings | \$1,038,391,527 | \$1,165,375,645 | 12.23% |
| Other Fixed Assets | \$142,065,268 | \$181,812,578 | 27.98% |
| All Other Assets | \$1,416,722,576 | \$1,555,971,769 | 9.83% |
| TOTAL ASSETS | \$49,959,368,386 | \$55,394,339,416 | 10.88% |
| LIABILITIES & CAPITAL | | | |
| Dividends & Accounts Payable | \$517,556,020 | \$661,899,648 | 27.89% |
| Draws Against Borrowing Capacity | \$1,014,925,972 | \$1,004,651,441 | -1.01% |
| Reverse Repurchase Agreements | \$0 | \$0 | 0.00% |
| Subordinated Debt | \$1,400,000 | \$1,400,000 | 0.00% |
| Allowance for Credit Exposure Loss | \$0 | \$5,620,669 | |
| Other Liabilities | \$0 | \$2 | |
| Total Liabilities | \$1,533,881,992 | \$1,673,571,760 | 9.11% |
| Regular Shares & Deposits | \$15,237,927,983 | \$11,835,639,593 | -22.33% |
| Money Market Shares | \$11,838,212,538 | \$13,070,330,308 | 10.41% |
| Share Drafts | \$7,530,733,960 | \$6,944,189,223 | -7.79% |
| IRA & Keogh | \$1,291,389,795 | \$1,457,297,839 | 12.85% |
| Share Certificates | \$7,436,809,505 | \$14,771,125,737 | 98.62% |
| Total Shares | \$43,335,073,781 | \$48,078,582,700 | 10.95% |
| Undivided Earnings & Other Reserves | \$5,178,025,628 | \$5,679,363,953 | 9.68% |
| FASB 115 Val Reserves | (\$136,914,541) | (\$86,542,539) | 36.79% |
| Equity Acquired in Merger | \$49,301,526 | \$49,363,542 | 0.13% |
| Total Reserves & Undivided Earnings | \$5,090,412,613 | \$5,642,184,956 | 10.84% |
| TOTAL LIABILITIES & CAPITAL | \$49,959,368,386 | \$55,394,339,416 | 10.88% |
| | | | |

Consolidated Utah Credit Union Financial Statement – cont. as of December 31, 2023 For credit unions based in Utah.

| | 4Q22 | 4Q23 | %Chg |
|--|------------------|------------------|----------|
| INCOME: | | | |
| Loans | \$1,640,342,144 | \$2,456,381,694 | 49.75% |
| (Less Rebates) | (\$21,057) | (\$63,369) | -200.94% |
| Investments | \$126,934,217 | \$231,310,529 | 82.23% |
| Fee Income | \$336,883,434 | \$343,907,212 | 2.08% |
| Trading + Other Operating | \$377,604,944 | \$366,574,175 | -2.92% |
| Total Income | \$2,481,743,682 | \$3,398,110,241 | 36.92% |
| EXPENSES: | | | |
| Employee Compensation & Benefits | \$761,816,035 | \$803,884,635 | 5.52% |
| Travel & Conference | \$11,377,296 | \$13,089,839 | 15.05% |
| Office Occupancy | \$83,876,999 | \$90,512,660 | 7.91% |
| Office Operations | \$225,054,538 | \$256,706,231 | 14.06% |
| Education & Promotional | \$73,255,008 | \$80,198,282 | 9.48% |
| Loan Servicing | \$186,728,667 | \$193,533,703 | 3.64% |
| Professional Services | \$71,860,850 | \$83,038,467 | 15.55% |
| Member Insurance | \$434,030 | \$358,058 | -17.50% |
| Operating Fees | \$3,691,045 | \$3,952,788 | 7.09% |
| Miscellaneous | \$57,940,159 | \$92,944,268 | 60.41% |
| Operating Expense Subtotal | \$1,476,034,627 | \$1,618,218,931 | 9.63% |
| Provision for Loan Losses | \$146,899,035 | \$295,438,017 | 101.12% |
| Operating Exp. + Provision for Loan Losses | \$1,622,933,662 | \$1,913,656,948 | 17.91% |
| Non-Operating Gain (Loss) | \$658,188 | \$49,418,124 | 7408.21% |
| Income before Dividends | \$859,468,208 | \$1,533,871,417 | 78.47% |
| Interest on Borrowed Funds | \$17,309,895 | \$37,825,750 | 118.52% |
| Dividends | \$224,212,089 | \$925,011,997 | 312.56% |
| Net Income | \$617,946,224 | \$571,033,670 | -7.59% |
| | | | |
| SELECTED OPERATING DATA: | 400 | 400 | 1.050 |
| Branches | 480 | 486 | 1.25% |
| Members Paragraph and | 3,554,475 | 3,743,437 | 5.32% |
| Potential Members | 56,317,664 | 59,658,766 | 5.93% |
| Employees | 9,348.50 | 9,675.50 | 3.50% |
| Members/Employee | 380 | 387 | 1.76% |
| Average Salary & Benefits/Employee | \$81,491 | \$83,085 | 1.96% |
| Total YTD Loan Originations | \$27,517,295,736 | \$18,888,642,823 | -31.36% |

Utah Credit Union Peer Group Performance as of December 31, 2023

Note: this page includes 5 out-of-state credit unions operating at least one branch in Utah. Those are: Chartway, Chevron (operating as Spectrum Credit Union), Delta Community, OE Federal, and Security Service. All are in the "Over \$1b" category.

| | CUs operating in Utah | < \$50m | \$50m-\$200m | \$200m-\$1b | Over \$1b |
|--|--------------------------|--------------|---------------|---------------|-----------------|
| # of CUs | 61 | 27 | 14 | 8 | 12 |
| Average Assets | \$1,417,115,688 | \$17,588,443 | \$127,546,386 | \$573,179,058 | \$6,633,173,929 |
| 12-month growth | | | | | |
| Net Worth Growth | 9.49% | 7.02% | 7.56% | 5.70% | 7.86% |
| Loan Growth | 9.56% | 4.44% | 2.98% | 8.98% | 7.86% |
| Share Growth | 8.74% | 0.26% | 0.86% | 2.13% | 7.47% |
| Member Growth | 5.96% | -1.70% | -0.52% | 0.38% | 4.63% |
| Capital | | | | | |
| Net worth/Assets | 10.78% | 14.56% | 11.51% | 11.46% | 10.71% |
| Solvency Ratio | 113.04% | 118.02% | 113.49% | 112.66% | 113.02% |
| Allowance for Loan Losses/Delinquent Loans | 148.67% | 202.42% | 104.83% | 106.56% | 150.31% |
| Delinquency Ratio | 0.80% | 0.61% | 0.56% | 0.46% | 0.82% |
| Earnings | | | | | |
| ROA | 0.87% | 0.82% | 0.83% | 0.64% | 0.88% |
| Non-Interest Income/Average Assets | 1.30% | 0.74% | 0.97% | 0.95% | 1.32% |
| Net interest Margin | 3.02% | 3.31% | 3.07% | 2.52% | 3.02% |
| Operating Expenses/Average Assets | 2.99% | 3.01% | 3.01% | 2.64% | 2.99% |
| Yield on Average Earning Assets | 4.99% | 4.50% | 4.63% | 4.56% | 4.98% |
| Cost of Funds | 1.92% | 1.26% | 1.45% | 1.94% | 1.92% |
| Productivity | | | | | |
| Income per member | \$899 | \$571 | \$743 | \$1,052 | \$899 |
| Income per employee | \$349,545 | \$246,457 | \$266,351 | \$351,693 | \$352,460 |
| Operating expense per member | \$452 | \$337 | \$422 | \$535 | \$451 |
| Assets per employee | \$6,114,738 | \$4,845,796 | \$5,072,868 | \$6,963,451 | \$6,109,536 |
| YTD Loan Originations/Employee | \$1,841,167 | \$1,203,516 | \$1,158,054 | \$1,654,293 | \$1,873,865 |
| Member Service Usage | | | | | |
| Auto Loan Penetration | 25% | 33% | 26% | 23% | 25% |
| Share draft penetration | 67% | 37% | 58% | 58% | 68% |
| Credit card penetration | 19.91% | 4.58% | 18.50% | 15.90% | 20.24% |
| \$ Average share balance | \$13,194 | \$9,494 | \$11,991 | \$16,836 | \$13,098 |
| # Loan and Share Accounts per member | 2.85 | 2.25 | 2.68 | 2.73 | 2.87 |
| Lending Profile | | | | | |
| Loans to Shares | 93% | 80% | 83% | 86% | 94% |
| Average Loan Balance | \$19,289 | \$13,244 | \$15,128 | \$26,068 | \$19,183 |
| \$ Total Loans Outstanding/Employees | \$4,829,146 | \$3,306,617 | \$3,663,110 | \$4,983,151 | \$4,864,318 |
| % of RE loans to total loans | 49% | 31% | 45% | 63% | 49% |

Utah Credit Unions under \$10 million in assets

as of December 31, 2023

| 12-month share growth | | |
|---------------------------|--------------|-------------|
| Credit Union | Share growth | Shares |
| Flexpak | 59.22% | \$1,645,610 |
| CUP | 11.52% | \$6,789,031 |
| Presto Lewiston Employees | 5.22% | \$254,580 |
| SEA | 0.46% | \$4,459,232 |
| Beckstrand and Associates | 0.00% | \$115 |

| Net Worth/Assets | | |
|----------------------------|----------------------|-------------|
| Credit Union | Net Worth/ Assets | Assets |
| Beckstrand and Associates | 30.72% | \$514,597 |
| Hollyfrontier Employee's | 27.33% | \$6,438,976 |
| Presto Lewiston Employees | 25.66% | \$342,459 |
| Valley Wide | 24.96% | \$498,695 |
| SEA | 22.73% | \$5,776,045 |
| North Sanpete | 22.36% | \$1,200,257 |
| Flexpak | 17.53% | \$2,000,147 |
| Gibbons and Reed Employees | 16.22% | \$6,082,457 |
| Provo Police & Fire Dept. | 15.98% | \$2,383,354 |
| Tanner Employees | 14.48% | \$6,241,274 |

| 12-month loan growth | | |
|---------------------------|-------------|-------------|
| Credit Union | Loan Growth | Loans |
| Flexpak | 27.80% | \$1,560,408 |
| SEA | 18.36% | \$4,587,180 |
| Tanner Employees | 15.80% | \$4,658,100 |
| CUP | 8.52% | \$6,958,052 |
| South Sanpete | 4.65% | \$782,739 |
| Presto Lewiston Employees | 3.71% | \$218,415 |

| Return on Assets | | |
|----------------------------|-------|-------------|
| Credit Union | ROA | Assets |
| Uintah | 2.03% | \$4,384,618 |
| Valley Wide | 1.60% | \$498,695 |
| Hollyfrontier Employee's | 1.15% | \$6,438,976 |
| North Sanpete | 0.82% | \$1,200,257 |
| Tanner Employees | 0.67% | \$6,241,274 |
| Gibbons and Reed Employees | 0.66% | \$6,082,457 |
| SEA | 0.52% | \$5,776,045 |
| CUP | 0.46% | \$8,365,779 |
| Provo Police & Fire Dept. | 0.35% | \$2,383,354 |
| Orem City Employees | 0.29% | \$2,616,986 |

| 12-month member growth | | |
|---------------------------|-------------|---------|
| Credit Union | Mbr. Growth | Members |
| CUP | 2.34% | 742 |
| Beckstrand and Associates | 0.00% | 16 |

| Loans/Shares | | |
|---------------------------|--------------|-------------|
| Credit Union | Loans/Shares | Shares |
| Hollyfrontier Employee's | 117.94% | \$4,666,681 |
| North Sanpete | 117.73% | \$929,605 |
| SEA | 102.87% | \$4,459,232 |
| Orem City Employees | 96.93% | \$2,256,106 |
| Flexpak | 94.82% | \$1,645,610 |
| CUP | 94.11% | \$6,789,031 |
| Tanner Employees | 87.21% | \$5,341,182 |
| Presto Lewiston Employees | 85.79% | \$254,580 |
| Provo Police & Fire Dept. | 81.23% | \$2,002,022 |
| South Sanpete | 81.00% | \$966,379 |

Utah Credit Unions between \$10 million and \$95 million in assets

as of December 31, 2023

| 12-month share growth | | |
|-------------------------|--------------|--------------|
| Credit Union | Share growth | Shares |
| P&S | 17.37% | \$23,213,928 |
| Education 1st | 16.24% | \$47,532,213 |
| Kings Peak | 15.74% | \$46,311,508 |
| Local Union 354 IBEW | 4.14% | \$36,135,760 |
| Logan Medical | 3.12% | \$32,163,803 |
| Hi-land | 2.71% | \$56,338,595 |
| Devils Slide | 1.54% | \$19,602,806 |
| Firefighters | 0.21% | \$59,456,486 |
| Nephi Western Employees | 0.15% | \$42,891,681 |

| Net Worth/Assets | | |
|-------------------------|----------------------|--------------|
| Credit Union | Net Worth/ Assets | Assets |
| Nephi Western Employees | 33.46% | \$42,891,681 |
| Hi-land | 21.29% | \$56,338,595 |
| Varex | 17.06% | \$17,437,066 |
| Logan Medical | 16.36% | \$32,163,803 |
| Local Union 354 IBEW | 14.61% | \$36,135,760 |
| San Juan | 13.63% | \$27,424,622 |
| Logan Cache Rich | 13.15% | \$30,034,078 |
| Desertview | 13.02% | \$41,250,181 |
| Devils Slide | 11.45% | \$19,602,806 |
| Millard County | 11.17% | \$55,198,482 |

| 12-month loan growth | | |
|----------------------|-------------|--------------|
| Credit Union | Loan Growth | Loans |
| P&S | 17.85% | \$19,198,621 |
| Education 1st | 17.76% | \$41,446,542 |
| Kings Peak | 11.99% | \$34,884,791 |
| San Juan | 9.87% | \$19,073,468 |
| Desertview | 7.80% | \$20,827,875 |
| Hi-land | 7.36% | \$41,136,446 |
| Devils Slide | 6.07% | \$13,427,444 |
| Millard County | 5.01% | \$29,981,779 |
| Local Union 354 IBEW | 4.57% | \$31,711,458 |
| Ridgeline | 3.89% | \$14,647,780 |

| Return on Assets | | |
|-------------------------|-------|--------------|
| Credit Union | ROA | Assets |
| Kings Peak | 2.06% | \$46,311,508 |
| Nephi Western Employees | 1.46% | \$42,891,681 |
| Local Union 354 IBEW | 1.32% | \$36,135,760 |
| Devils Slide | 1.19% | \$19,602,806 |
| San Juan | 1.14% | \$27,424,622 |
| Logan Medical | 1.12% | \$32,163,803 |
| Millard County | 1.04% | \$55,198,482 |
| P&S | 0.72% | \$23,213,928 |
| Freedom | 0.62% | \$61,133,641 |
| Education 1st | 0.49% | \$47,532,213 |

| 12-month member growth | | |
|------------------------|-------------|---------|
| Credit Union | Mbr. Growth | Members |
| Kings Peak | 11.39% | 3,207 |
| Devils Slide | 2.49% | 1,649 |
| Freedom | 1.65% | 4,077 |
| Hi-land | 0.32% | 2,779 |
| Ridgeline | 0.21% | 1,921 |

| Loans/Shares | | |
|-------------------------|--------------|--------------|
| Credit Union | Loans/Shares | Shares |
| Nephi Western Employees | 111.60% | \$28,317,115 |
| Local Union 354 IBEW | 102.24% | \$31,016,683 |
| Education 1st | 97.53% | \$41,998,537 |
| Hi-land | 93.10% | \$44,185,469 |
| P&S | 92.22% | \$20,819,279 |
| Freedom | 86.17% | \$52,205,076 |
| Firefighters | 85.95% | \$48,917,657 |
| Kings Peak | 82.57% | \$42,251,175 |
| San Juan | 80.84% | \$23,342,905 |
| Devils Slide | 77.71% | \$17,146,975 |

Utah Credit Unions between \$95 million and \$700 million in assets

as of December 31, 2023

| 12-month share growth | | |
|------------------------|--------------|---------------|
| Credit Union | Share growth | Shares |
| Desert Rivers | 16.72% | \$89,410,934 |
| Utah Heritage | 12.71% | \$119,183,696 |
| Elevate | 9.28% | \$170,704,438 |
| Pacific Horizon | 8.33% | \$109,303,566 |
| Eastern Utah Community | 4.55% | \$165,187,551 |
| Alpine | 2.53% | \$277,906,291 |
| Nebo | 1.34% | \$113,792,305 |
| American United | 0.17% | \$312,354,659 |

| Net Worth/Assets | | |
|------------------------|----------------------|---------------|
| Credit Union | Net Worth/ Assets | Assets |
| Elevate | 20.67% | \$215,775,002 |
| Nebo | 16.58% | \$139,534,564 |
| Members First | 13.02% | \$172,593,839 |
| Eastern Utah Community | 12.88% | \$189,798,645 |
| Horizon Utah | 11.92% | \$179,415,228 |
| American United | 11.61% | \$389,145,796 |
| Transwest | 10.57% | \$182,691,052 |
| Utah Heritage | 10.55% | \$134,932,464 |
| Alpine | 10.28% | \$313,242,318 |
| Wasatch Peaks | 9.84% | \$589,715,547 |

| 12-month loan growth | | |
|------------------------|--------------------|---------------|
| Credit Union | Loan Growth | Loans |
| Utah Heritage | 11.59% | \$95,687,260 |
| Elevate | 8.62% | \$133,063,919 |
| Alpine | 6.94% | \$212,006,501 |
| Jordan | 6.80% | \$227,291,389 |
| Desert Rivers | 6.00% | \$80,912,377 |
| Eastern Utah Community | 5.80% | \$117,608,844 |
| Wasatch Peaks | 5.29% | \$518,123,461 |
| Members First | 4.03% | \$98,727,186 |
| Pacific Horizon | 3.52% | \$106,961,066 |
| American United | 3.48% | \$305,444,913 |

| Return on Assets | | |
|------------------------|-------|---------------|
| Credit Union | ROA | Assets |
| Utah Heritage | 1.73% | \$134,932,464 |
| Members First | 1.67% | \$172,593,839 |
| Elevate | 1.56% | \$215,775,002 |
| Eastern Utah Community | 1.24% | \$189,798,645 |
| Pacific Horizon | 1.04% | \$127,784,999 |
| Horizon Utah | 0.97% | \$179,415,228 |
| Nebo | 0.57% | \$139,534,564 |
| Desert Rivers | 0.56% | \$97,169,403 |
| Wasatch Peaks | 0.44% | \$589,715,547 |
| Alpine | 0.43% | \$313,242,318 |

| 12-month member growth | | |
|------------------------|-------------|---------|
| Credit Union | Mbr. Growth | Members |
| Hercules First | 3.00% | 8,557 |
| Elevate | 2.99% | 14,487 |
| Transwest | 2.35% | 15,421 |
| Utah Heritage | 2.00% | 8,662 |
| American United | 1.73% | 25,956 |
| Jordan | 1.15% | 26,113 |
| Members First | 0.90% | 13,851 |
| Pacific Horizon | 0.65% | 8,868 |
| Nebo | 0.56% | 13,960 |
| Eastern Utah Community | 0.40% | 12,339 |

| Loans/Shares | | |
|-----------------|--------------|---------------|
| Credit Union | Loans/Shares | Shares |
| Wasatch Peaks | 112.14% | \$452,305,249 |
| Hercules First | 106.72% | \$110,604,136 |
| Ascent | 95.53% | \$144,291,527 |
| American United | 93.60% | \$312,354,659 |
| Pacific Horizon | 92.42% | \$109,303,566 |
| Nebo | 91.58% | \$113,792,305 |
| Desert Rivers | 90.49% | \$89,410,934 |
| Transwest | 89.59% | \$163,571,130 |
| Utah Heritage | 80.29% | \$119,183,696 |
| Elevate | 77.95% | \$170,704,438 |

Credit unions operating in Utah with more than \$700 million in assets*

as of December 31, 2023

| 12-month share growth | | |
|-----------------------|--------------|------------------|
| Credit Union | Share growth | Shares |
| Mountain America | 16.28% | \$15,589,739,498 |
| Utah Community | 12.48% | \$2,549,870,659 |
| America First | 11.30% | \$17,019,970,178 |
| Chartway | 10.58% | \$2,444,851,300 |
| Goldenwest | 10.34% | \$2,597,148,101 |
| Deseret First | 9.84% | \$954,745,037 |
| Utah First | 5.82% | \$686,326,064 |
| Granite | 5.13% | \$653,238,576 |
| Cyprus | 4.37% | \$1,425,550,559 |
| Security Service | 2.60% | \$10,071,613,167 |

| Net Worth/Assets | | |
|---------------------------|----------------------|------------------|
| Credit Union | Net Worth/ Assets | Assets |
| Operating Engineers LU #3 | 14.98% | \$1,474,718,962 |
| Utah Power | 14.37% | \$923,376,279 |
| Chevron | 13.62% | \$4,668,469,788 |
| Goldenwest | 13.33% | \$3,060,923,432 |
| Cyprus | 11.72% | \$1,743,497,895 |
| Delta Community | 11.47% | \$8,657,245,351 |
| America First | 10.91% | \$19,349,928,695 |
| Security Service | 10.77% | \$13,355,993,370 |
| Granite | 10.57% | \$803,665,326 |
| Utah Community | 9.49% | \$2,959,477,822 |

| 12-month loan growth | | |
|----------------------|-------------|------------------|
| Credit Union | Loan Growth | Loans |
| Chartway | 14.56% | \$2,456,760,752 |
| Granite | 13.40% | \$655,963,675 |
| Utah First | 12.15% | \$785,694,351 |
| Goldenwest | 11.08% | \$2,484,841,263 |
| Mountain America | 11.07% | \$15,334,989,131 |
| America First | 10.60% | \$14,395,388,512 |
| Security Service | 9.67% | \$11,482,417,159 |
| Utah Power | 7.90% | \$443,816,791 |
| Utah Community | 7.24% | \$2,492,025,764 |
| UFirst | 5.20% | \$1,648,433,463 |

| Return on Assets | | |
|---------------------------|-------|------------------|
| Credit Union | ROA | Assets |
| Goldenwest | 1.54% | \$3,060,923,432 |
| America First | 1.23% | \$19,349,928,695 |
| Utah First | 1.18% | \$974,177,741 |
| Mountain America | 1.15% | \$18,402,064,572 |
| Utah Community | 1.04% | \$2,959,477,822 |
| Operating Engineers LU #3 | 0.86% | \$1,474,718,962 |
| Deseret First | 0.81% | \$1,062,759,564 |
| Security Service | 0.80% | \$13,355,993,370 |
| Cyprus | 0.67% | \$1,743,497,895 |
| Chartway | 0.65% | \$2,893,290,097 |

| 12-month member growth | | |
|---------------------------|-------------|-----------|
| Credit Union | Mbr. Growth | Members |
| Chartway | 13.12% | 233,562 |
| Mountain America | 9.04% | 1,222,293 |
| Operating Engineers LU #3 | 7.17% | 107,029 |
| Goldenwest | 6.57% | 185,273 |
| Granite | 5.38% | 35,115 |
| America First | 4.63% | 1,373,590 |
| Deseret First | 4.01% | 77,086 |
| Delta Community | 3.95% | 499,340 |
| UFirst | 3.60% | 123,898 |
| Utah First | 3.46% | 36,943 |

| Loans/Shares | | |
|------------------|--------------|------------------|
| Credit Union | Loans/Shares | Shares |
| Security Service | 114.00% | \$10,071,613,167 |
| Cyprus | 107.05% | \$1,425,550,559 |
| Utah First | 105.91% | \$686,326,064 |
| UFirst | 101.72% | \$1,570,524,435 |
| Chevron | 101.36% | \$3,983,562,045 |
| Granite | 95.95% | \$653,238,576 |
| Utah Community | 95.69% | \$2,549,870,659 |
| Goldenwest | 95.68% | \$2,597,148,101 |
| Mountain America | 95.55% | \$15,589,739,498 |
| Deseret First | 95.00% | \$954,745,037 |

^{*} Note: this page includes 5 out-of-state credit unions operating at least one branch in Utah. Those are: Chartway, Chevron (operatig as Spectrum Credit Union), Delta Community, OE Federal, and Security Service.