Utah Credit Union Performance Summary

3rd Quarter 2024



# Utah Credit Union Performance Summary **3rd Quarter 2024**

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Data in this report is generated from NCUA Call Report data, as provided by Peer to Peer, a service of Callahan & Associates.

# Key Performance Comparisons as of September 30, 2024

	US Cus	UT CUs*	UT as % of Industry
Number of CUs	4,596	55	1.20%
Federal-Chartered CUs	2,820	32	1.13%
State-Chartered CUs, NCUSIF insured	1,679	23	1.37%
State-Chartered CUs, ASI insured	97	-	0.00%
Total State Chartered CUs	1,776	23	1.30%
Total Members	143,264,362	3,945,084	2.75%
Members, average per CU	31,172	71,729	230.11%
# of Mergers/Liquidations YTD	94	1	1.06%
Total Assets	\$2,334,455,279,377	\$60,238,137,251	2.58%
Total Loans	\$1,645,674,474,560	\$46,142,491,170	2.80%
Total Shares	\$1,928,307,386,345	\$51,930,768,998	2.69%
Total Capital	\$275,418,864,368	\$6,741,815,685	2.45%
Average Asset Size	\$507,931,958	\$1,095,238,859	215.63%

#### Straight averages as a % of Average Assets

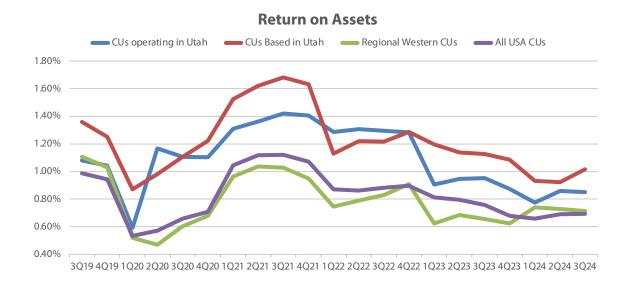
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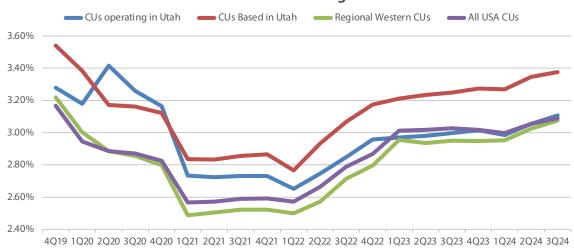
	US CUs	UT CUs*
Interest Income (annualized)	5.00%	5.74%
Interest Expense (annualized)	1.91%	2.37%
Net Interest Margin	3.09%	3.38%
Loss Provisions (annualized)	0.58%	0.74%
Operating Expenses	3.00%	3.03%
Non-interest income (annualized)	1.18%	1.41%
ROA	0.69%	1.02%

		Straight averages
	US CUs	UT CUs*
12-month loan growth	2.85%	7.08%
12-month share growth	3.49%	10.69%
12-month capital growth	6.25%	10.64%
12-month asset growth	4.01%	10.57%
Loans/Shares	84.19%	87.82%
Net Worth/Assets	11.15%	10.34%
Capital/Assets	11.80%	11.19%
Delinquency Ratio	0.91%	0.99%
Average Loan Balance	\$18,192	\$17,760
Average Share Balance	\$13,460	\$13,163

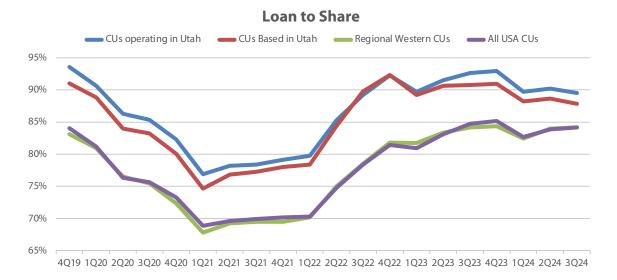
\* Credit unions based in Utah



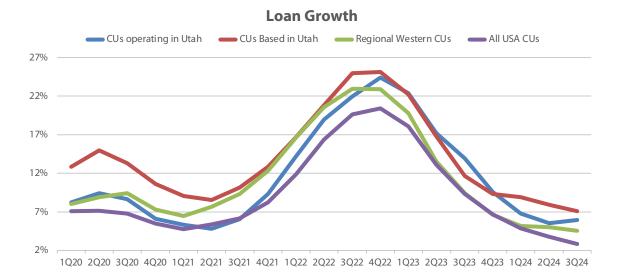


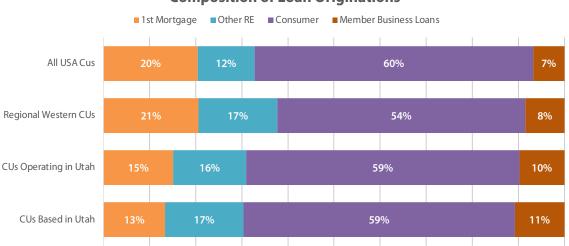


**Net Interest Margin** 



## Lending – Overview as of September 30, 2024



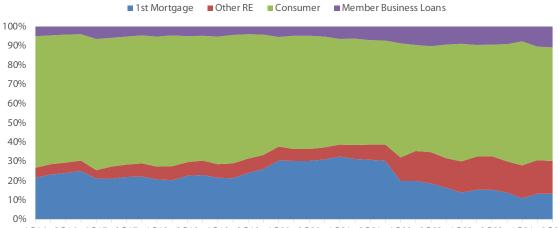


#### **Composition of Loan Originations**

### Composition of loan originations by type-difference between Utah-based CUs, and national average

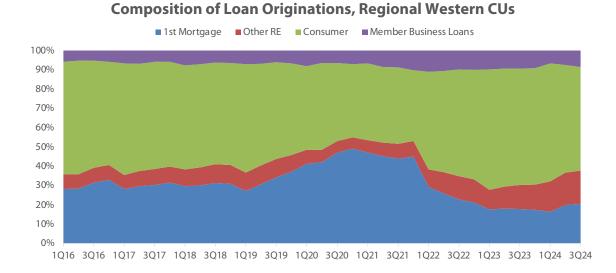


## Lending – Overview as of September 30, 2024

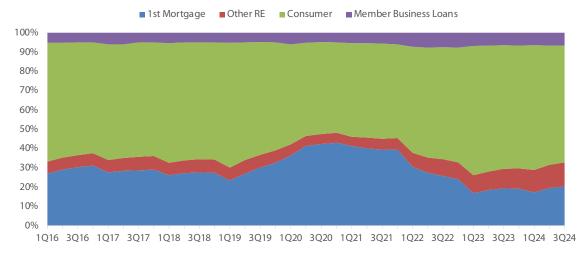


## Composition of Loan Originations, CUs based in Utah

1Q16 3Q16 1Q17 3Q17 1Q18 3Q18 1Q19 3Q19 1Q20 3Q20 1Q21 3Q21 1Q22 3Q22 1Q23 3Q23 1Q24 3Q24



### **Composition of Loan Originations, All USA CUs**

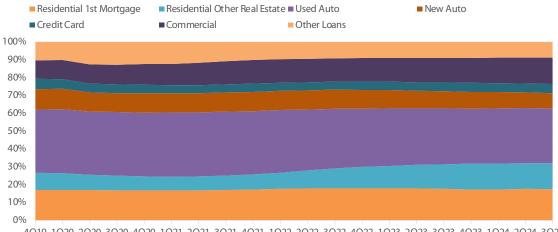


## Lending – Overview as of September 30, 2024

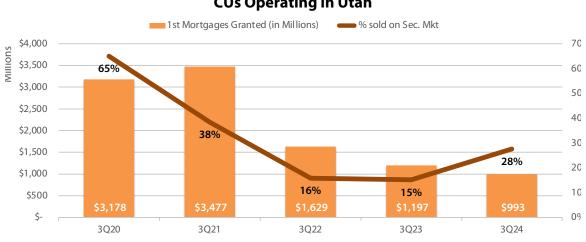


### **Loan Composition**

### Loan Composition, Utah-based CUs

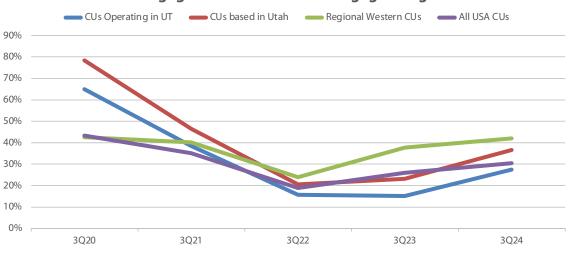


## Lending – Real Estate as of September 30, 2024

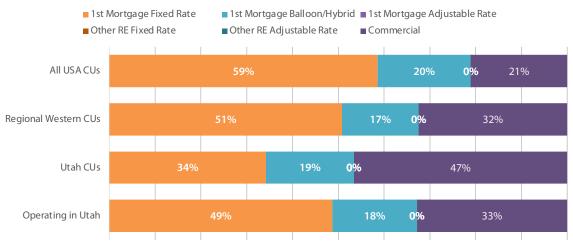


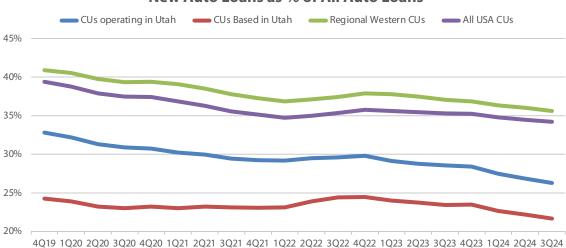
### 1st Mortgage Originations and 1st Mortgages Sold, CUs Operating in Utah

1st Mortgages sold as % of 1st Mortgages Originated

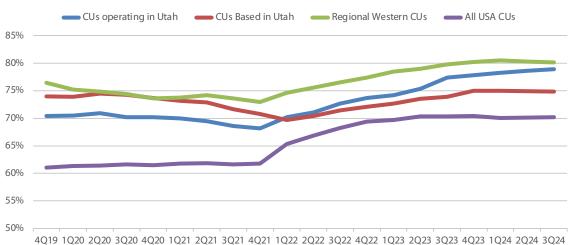


#### **Mortgage Composition**



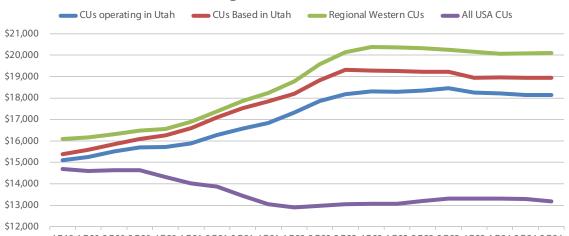


New Auto Loans as % of All Auto Loans

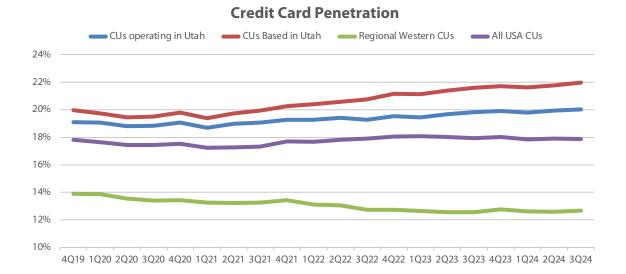


**Indirect Loans/Total Auto Loans** 

**Average Auto Loan Balance** 



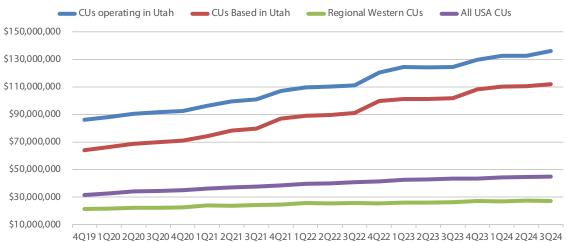
## Lending – Credit Cards as of September 30, 2024



CUs operating in Utah CUs Based in Utah Regional Western CUs All USA CUs

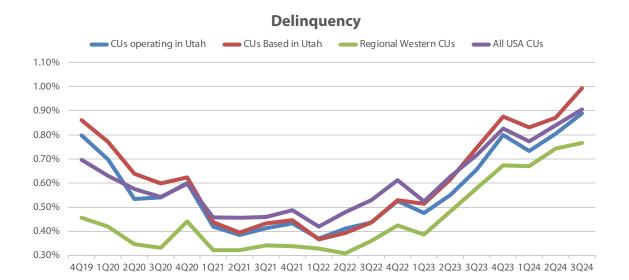
**Credit Card Balance Growth** 

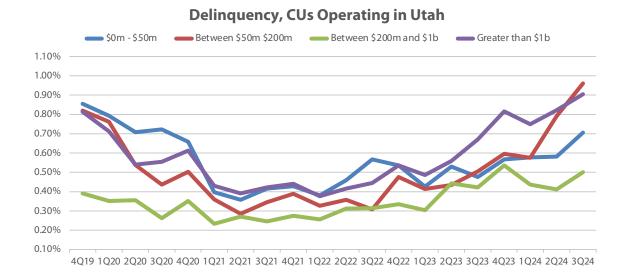




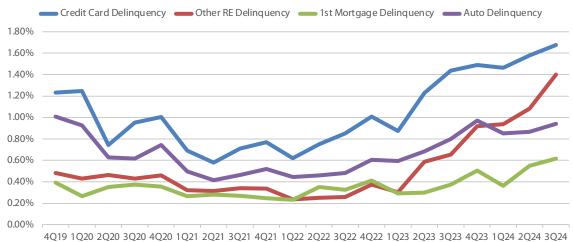
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Asset Quality as of September 30, 2024



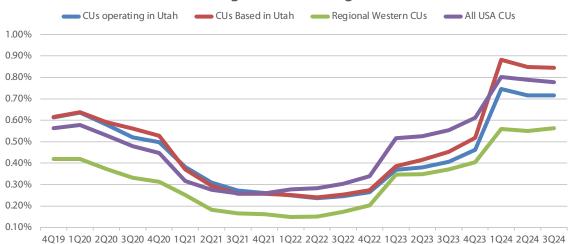


#### Delinquency by Loan Type, CUs Operating in Utah



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## Asset Quality – continued as of September 30, 2024

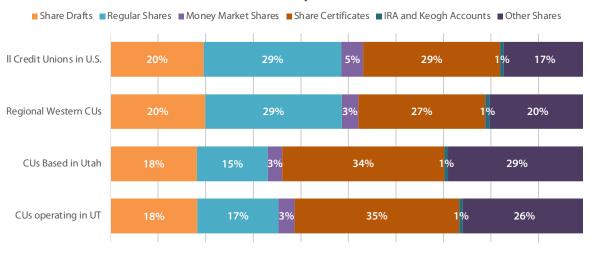


#### **Net Charge Offs to Average Loans**

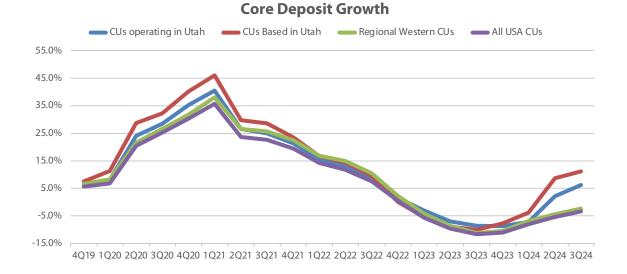


Net Charge Offs to Average Loans, CUs Operating in Utah

## Shares as of September 30, 2024



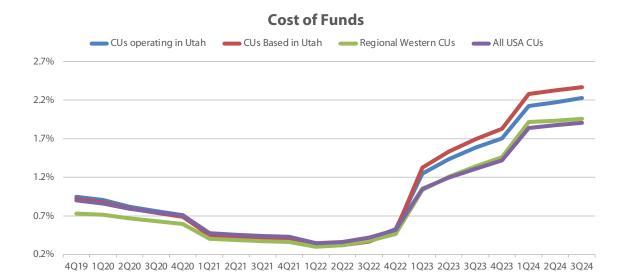
#### **Share Composition**

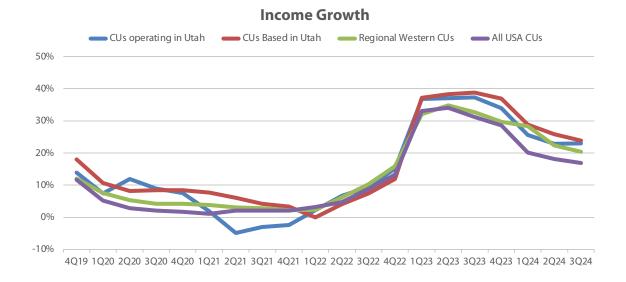


### Share Growth by Type, CUs Operating in Utah

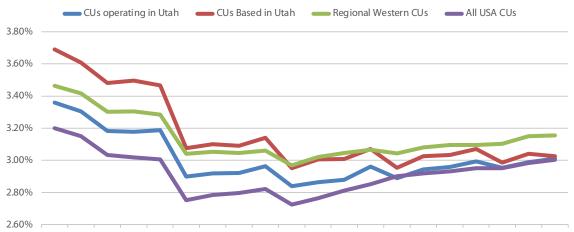


## Earnings as of September 30, 2024

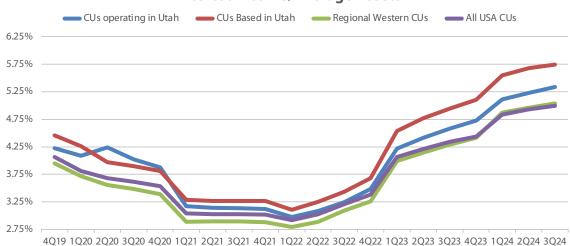






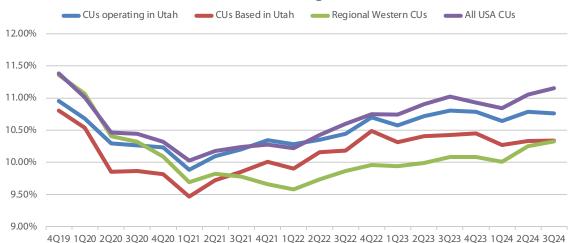


## Earnings – continued as of September 30, 2024



#### **Interest Income/Average Assets**

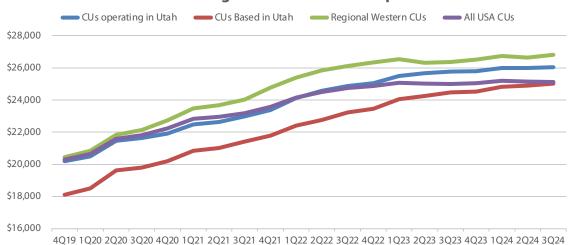
**Net Worth/Average Assets** 



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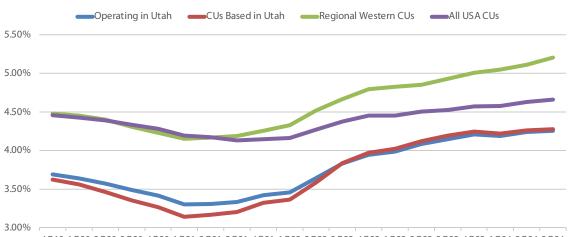
## Members as of September 30, 2024



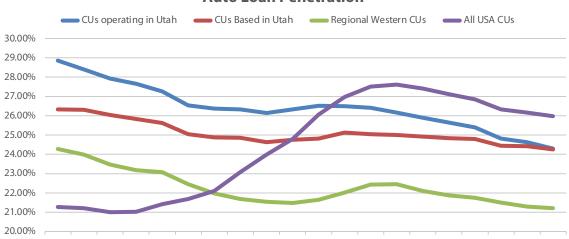


**Average Member Relationship** 

**Real Estate Loan Penetration** 



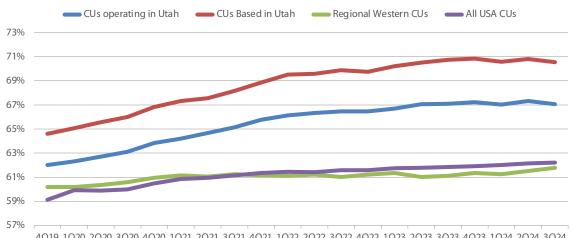
## Members – continued as of September 30, 2024



**Auto Loan Penetration\*** 

4Q19 1Q20 2Q20 3Q20 4Q20 1Q21 2Q21 3Q21 4Q21 1Q22 2Q22 3Q22 4Q22 1Q23 2Q23 3Q23 4Q23 1Q24 2Q24 3Q24





#### **Share Draft Account Penetration**

# Consolidated U.S. Credit Union Financial Statement as of September 30, 2024

	3Q23	3Q24	%Chg
ASSETS			
Cash Balances	\$146,142,176,198	\$187,383,202,389	28.22%
Government & Agency Securities	\$319,024,942,226	\$308,868,337,150	-3.18%
Investments at Other Fls	\$43,270,289,970	\$43,104,862,208	-0.38%
All Other Investments	\$43,510,775,411	\$45,391,671,318	4.32%
Total Investments	\$551,948,183,805	\$584,748,073,065	<b>5.94</b> %
Real Estate Loans	\$848,655,677,714	\$903,126,500,770	6.42%
Auto Loans	\$503,339,570,222	\$490,591,933,845	-2.53%
All Other Loans	\$246,273,455,034	\$251,956,039,945	2.31%
Total Loans	\$1,598,268,702,970	\$1,645,674,474,560	2.97%
(Allowance for Loan & Inv. Loss)	(\$19,192,777,520)	(\$21,010,115,532)	9.47%
Foreclosed & Repossessed Property	\$671,967,732	\$899,451,367	33.85%
Land & Buildings	\$31,151,976,908	\$32,779,795,460	5.23%
Other Fixed Assets	\$8,918,872,907	\$8,977,782,493	0.66%
All Other Assets	\$70,309,494,140	\$82,385,817,964	17.18%
TOTAL ASSETS	\$2,242,076,420,942	\$2,334,455,279,377	4.12%
LIABILITIES & CAPITAL			
Dividends & Accounts Payable	\$30,361,078,705	\$29,524,615,353	-2.76%
Draws Against Borrowing Capacity	\$124,893,280,281	\$116,411,388,160	-6.79%
Reverse Repurchase Agreements	\$1,190,799,107	\$1,901,276,435	59.66%
Subordinated Debt	\$3,829,262,928	\$4,084,725,182	6.67%
Allowance for Credit Exposure Loss	\$136,814,621	\$149,087,937	8.97%
Other Liabilities	\$0	\$4	∞%
Total Liabilities	\$160,411,235,642	\$152,071,093,071	-5.20%
Regular Shares & Deposits	\$634,013,941,570	\$599,326,672,828	-5.47%
Money Market Shares	\$342,068,008,046	\$334,511,147,169	-2.21%
Share Drafts	\$379,884,466,361	\$377,413,905,232	-0.65%
IRA & Keogh	\$84,536,211,804	\$87,431,866,531	3.43%
Change Cautificates	\$446,182,541,807	\$555,918,907,694	24.59%
Share Certificates			
Share Certificates Total Shares	\$1,886,685,169,588	\$1,954,602,499,454	3.60%

TOTAL LIABILITIES & CAPITAL	\$2,242,076,420,942	\$2,334,455,279,377	4.12%
<b>Total Reserves &amp; Undivided Earnings</b>	\$194,980,015,712	\$227,781,686,852	<b>16.82%</b>
Equity Acquired in Merger	\$7,301,568,371	\$7,987,155,319	9.39%
FASB 115 Val Reserves	(\$42,137,260,605)	(\$23,945,224,145)	43.17%
Undivided Earnings & Other Reserves	\$229,815,707,946	\$243,739,755,678	6.06%

# Consolidated U.S. Credit Union Financial Statement – cont. as of September 30, 2024

	3Q23	3Q24	%Chg
INCOME:			
Loans	\$59,832,761,583	\$70,895,002,229	18.49%
(Less Rebates)	(\$17,733,469)	(\$17,438,482)	1.66%
Investments	\$12,025,655,366	\$15,394,420,826	28.01%
Fee Income	\$7,322,816,681	\$7,507,531,642	2.52%
Trading + Other Operating	\$10,440,162,605	\$11,054,838,944	5.89%
Total Income	\$89,603,662,766	\$104,834,355,159	17.00%
EXPENSES:			
Employee Compensation & Benefits	\$25,275,301,403	\$27,165,033,129	7.48%
Travel & Conference	\$393,235,842	\$396,925,115	0.94%
Office Occupancy	\$2,876,796,353	\$3,008,266,582	4.57%
Office Operations	\$8,787,323,290	\$9,420,441,398	7.20%
Education & Promotional	\$1,842,295,882	\$1,918,766,481	4.15%
Loan Servicing	\$3,292,558,667	\$3,378,279,784	2.60%
Professional Services	\$4,307,076,778	\$4,652,999,750	8.03%
Member Insurance	\$21,834,132	\$19,446,858	-10.93%
Operating Fees	\$158,015,992	\$179,590,835	13.65%
Miscellaneous	\$1,612,535,016	\$1,741,575,611	8.00%
Operating Expense Subtotal	\$48,566,973,355	\$51,881,325,543	6.82%
Provision for Loan Losses	\$7,442,430,261	\$9,957,361,157	33.79%
Operating Exp. + Provision for Loan Losses	\$56,009,403,616	\$61,838,686,700	10.41%
Non-Operating Gain (Loss)	\$687,193,254	\$1,889,948,204	175.02%
Income before Dividends	\$34,281,452,404	\$44,885,616,663	30.93%
Interest on Borrowed Funds	\$4,105,840,263	\$5,033,892,149	22.60%
Dividends	\$17,619,723,238	\$27,883,086,295	58.25%
Net Income	\$12,555,888,903	\$11,968,638,219	-4.68%
SELECTED OPERATING DATA:			
Branches	20,124	21,173	5.21%
Members	139,390,358	143,264,362	2.78%

Potential Members         4,691,235,367         5,050,939,717         7.67%           Employees         348,905         353,362         1.28%           Members/Employee         400         405         1.48%           Average Salary & Benefits/Employee         \$96,589         \$102,501         6.12%	biulicites	20,121	21,175	5.2170
Employees         348,905         353,362         1.28%           Members/Employee         400         405         1.48%           Average Salary & Benefits/Employee         \$96,589         \$102,501         6.12%	Members	139,390,358	143,264,362	2.78%
Members/Employee4004051.48%Average Salary & Benefits/Employee\$96,589\$102,5016.12%	Potential Members	4,691,235,367	5,050,939,717	7.67%
Average Salary & Benefits/Employee\$96,589\$102,5016.12%	Employees	348,905	353,362	1.28%
	Members/Employee	400	405	1.48%
Total YTD Loan Originations         \$423,083,277,545         \$388,171,844,138         -8.25%	Average Salary & Benefits/Employee	\$96,589	\$102,501	6.12%
	Total YTD Loan Originations	\$423,083,277,545	\$388,171,844,138	-8.25%

# U.S. Credit Union Peer Group Performance as of September 30, 2024

	US Totals	< \$20M	\$20M-\$50M	\$50M-\$100M	\$100M-\$250M	\$250M-\$500M	\$500M-\$1B	Over \$1B
# of CUs	4,596	1,353	794	635	697	387	280	450
Average Assets	\$507,931,958	\$7,549,647	\$32,924,832	\$72,158,777	\$159,937,496	\$359,919,623	\$721,679,853	\$3,998,725,955
12-month growth								
Net Worth Growth	5.22%	2.35%	5.49%	5.52%	5.80%	5.43%	4.23%	5.44%
Loan Growth	2.85%	-1.73%	0.53%	1.26%	1.55%	1.64%	1.69%	3.36%
Share Growth	3.49%	-4.78%	-1.56%	0.13%	1.26%	2.70%	2.17%	4.22%
Member Growth	2.67%	-2.35%	-1.05%	-0.89%	-0.24%	0.58%	0.39%	3.81%
Capital								
Net worth/Assets	11.15%	16.53%	13.44%	13.12%	12.02%	11.30%	11.12%	10.98%
Solvency Ratio	112.89%	120.46%	115.76%	115.00%	113.36%	112.46%	112.40%	112.81%
Allowance for Loan Losses/ Delinquent Loans	140.89%	82.24%	89.22%	94.40%	97.30%	112.81%	115.89%	148.93%
Delinquency Ratio	0.91%	1.41%	1.02%	0.89%	0.84%	0.74%	0.83%	0.93%
Earnings								
ROA	0.69%	0.52%	0.73%	0.68%	0.72%	0.61%	0.52%	0.72%
Non-Interest Income/Average Assets	0.89%	0.60%	0.67%	0.79%	0.91%	0.93%	0.97%	0.88%
Net interest Margin	3.09%	3.94%	3.58%	3.48%	3.43%	3.24%	3.13%	3.03%
Operating Expenses/Average Assets	3.00%	3.82%	3.48%	3.58%	3.63%	3.52%	3.47%	2.85%
Yield on Average Earning Assets	5.28%	4.92%	4.68%	4.74%	5.00%	5.03%	5.07%	5.37%
Cost of Funds	2.14%	0.99%	1.03%	1.15%	1.42%	1.63%	1.80%	2.31%
Productivity								
Income per member	\$732	\$306	\$443	\$503	\$592	\$646	\$697	\$774
Income per employee	\$395,570	\$151,282	\$237,307	\$250,788	\$263,520	\$286,248	\$317,334	\$446,994
Operating expense per member	\$362	\$215	\$290	\$329	\$369	\$387	\$407	\$359
Assets per employee	\$6,606,422	\$2,753,640	\$4,461,527	\$4,597,945	\$4,565,806	\$4,928,923	\$5,383,733	\$7,386,415
YTD Loan Originations/Employee	\$1,098,512	\$469,819	\$620,244	\$636,497	\$678,744	\$722,539	\$824,072	\$1,266,469
Member Service Usage								
Auto Loan Penetration*	26%	35%	127%	66%	55%	40%	26%	19%
Share draft penetration	62.22%	22.78%	45.17%	50.58%	56.48%	58.21%	61.23%	64.45%
Credit card penetration	17.88%	4.43%	10.36%	12.12%	13.21%	14.57%	14.29%	19.51%
\$ Average share balance	\$13,460	\$6,075	\$9,459	\$10,459	\$11,712	\$12,638	\$13,221	\$13,989
# Loan and Share Accounts per member *	2.63	1.97	3.25	2.76	2.77	2.69	2.52	2.61
Lending Profile								
Loans to Shares	84%	65%	61%	65%	72%	77%	82%	87%
Average Loan Balance	\$18,192	\$6,705	\$3,689	\$6,978	\$9,533	\$13,055	\$18,671	\$21,529
\$ Total Loans Outstanding/ Employees	\$4,657,198	\$1,473,287	\$2,334,104	\$2,586,512	\$2,870,113	\$3,271,707	\$3,770,199	\$5,322,819
% of RE loans to total loans	55%	14%	32%	40%	46%	50%	54%	57%

\* High values in the \$20 million to \$50 million category likely reflect high numbers of participation loans. This chart uses weighted averages.

# Consolidated Utah Credit Union Financial Statement as of September 30, 2024

For credit unions based in Utah.

	3Q23	3Q24	%Chg
ASSETS			
Cash Balances	\$4,012,058,122	\$6,366,232,408	58.68%
Government & Agency Securities	\$3,864,539,882	\$3,912,136,929	1.23%
Investments at Other FIs	\$432,655,063	\$496,320,718	14.72%
All Other Investments	\$661,505,981	\$809,567,940	22.38%
Total Investments	\$8,970,759,048	\$11,584,257,995	29.13%
Real Estate Loans	\$19,215,463,344	\$21,379,958,010	11.26%
Auto Loans	\$17,663,575,344	\$18,128,803,147	2.63%
All Other Loans	\$6,211,064,667	\$6,633,730,013	6.81%
Total Loans	\$43,090,103,355	\$46,142,491,170	7.08%
(Allowance for Loan & Inv. Loss)	(\$496,606,870)	(\$569,229,502)	14.62%
Foreclosed & Repossessed Property	\$23,807,504	\$24,742,432	3.93%
Land & Buildings	\$1,140,562,545	\$1,270,867,644	11.42%
Other Fixed Assets	\$170,002,866	\$155,520,589	-8.52%
All Other Assets	\$1,579,424,226	\$1,629,486,923	3.17%
TOTAL ASSETS	\$54,478,052,674	\$60,238,137,251	10.57%
LIABILITIES & CAPITAL			
Dividends & Accounts Payable	\$650,455,283	\$649,853,843	-0.09%
Draws Against Borrowing Capacity	\$872,079,317	\$910,377,990	4.39%
Reverse Repurchase Agreements	\$0	\$0	0.00%
Subordinated Debt	\$1,400,000	\$1,400,000	0.00%
Allowance for Credit Exposure Loss	\$5,273,562	\$5,696,649	8.02%
Other Liabilities	\$0	\$0	0.00%
Total Liabilities	\$1,529,208,162	\$1,567,328,482	<b>2.49</b> %
Regular Shares & Deposits	\$12,559,346,091	\$8,786,586,132	-30.04%
Money Market Shares	\$12,859,921,620	\$15,059,410,603	17.10%
Share Drafts	\$7,216,648,785	\$9,425,287,747	30.60%
IRA & Keogh	\$1,430,496,370	\$1,572,441,484	9.92%
Share Certificates	\$13,402,697,538	\$17,699,709,852	32.06%
Total Shares	\$47,469,110,404	\$52,543,435,818	10.69%
Undivided Earnings & Other Reserves	\$5,553,362,031	\$6,122,125,495	10.24%
FASB 115 Val Reserves	(\$122,972,641)	(\$40,355,222)	67.18%
Equity Acquired in Merger	\$49,344,718	\$45,602,678	-7.58%
			11.82%
Total Reserves & Undivided Earnings	\$5,479,734,108	\$6,127,372,951	11.0270

## Consolidated Utah Credit Union Financial Statement – cont. as of September 30, 2024

For credit unions based in Utah.

Total YTD Loan Originations

	3Q23	3Q24	%Chg
INCOME:			
Loans	\$1,772,402,907	\$2,227,489,915	25.68%
(Less Rebates)	(\$12,897)	(\$18,847)	-46.13%
Investments	\$163,357,400	\$263,081,395	61.05%
Fee Income	\$288,297,155	\$259,659,889	-9.93%
Trading + Other Operating	\$235,147,257	\$294,635,543	25.30%
Total Income	\$2,459,191,822	\$3,044,847,895	23.81%
EXPENSES:			
Employee Compensation & Benefits	\$598,193,299	\$667,990,125	11.67%
Travel & Conference	\$8,852,619	\$9,491,084	7.21%
Office Occupancy	\$67,379,383	\$72,961,434	8.28%
Office Operations	\$187,800,251	\$218,970,864	16.60%
Education & Promotional	\$54,240,547	\$64,583,908	19.07%
Loan Servicing	\$140,518,028	\$151,119,450	7.54%
Professional Services	\$58,172,036	\$55,375,912	-4.81%
Member Insurance	\$253,653	\$190,325	-24.97%
Operating Fees	\$2,960,810	\$3,821,141	29.06%
Miscellaneous	\$69,504,682	\$67,631,972	-2.69%
Operating Expense Subtotal	\$1,187,875,308	\$1,312,136,215	10.46%
Provision for Loan Losses	\$192,039,491	\$321,157,805	67.24%
Operating Exp. + Provision for Loan Losses	\$1,379,914,799	\$1,633,294,020	18.36%
Non-Operating Gain (Loss)	\$25,400,788	\$55,808,669	119.71%
Income before Dividends	\$1,104,677,811	\$1,467,362,544	32.83%
Interest on Borrowed Funds	\$28,457,694	\$24,295,767	-14.62%
Dividends	\$635,145,204	\$1,002,267,989	57.80%
Net Income	\$441,074,913	\$440,798,788	-0.06%
SELECTED OPERATING DATA:			
Branches	485	485	0.00%
Members	3,699,157	3,945,084	6.65%
Potential Members	63,320,589	60,636,543	-4.24%
Employees	9,602.00	9,813.00	2.20%
Members/Employee	385	402	4.36%
		102	1.5070

7.49%

\$14,419,145,825

\$13,413,996,626

## Utah Credit Union Peer Group Performance as of September 30, 2024

Note: this page includes 5 out-of-state credit unions operating at least one branch in Utah. Those are: Chartway, Chevron (operating as Spectrum Credit Union), Delta Community, OE Federal, and Security Service. All are in the "Over \$1b" category.

	CUs operating in Utah	< \$50m	\$50m-\$200m	\$200m-\$1b	Over \$1b
# of CUs	60	25	14	8	13
Average Assets	\$1,530,425,552	\$16,013,524	\$117,172,313	\$500,408,014	\$6,590,796,904
12-month growth					
Net Worth Growth	8.63%	4.76%	6.11%	2.84%	7.11%
Loan Growth	5.96%	-3.17%	1.53%	2.62%	4.37%
Share Growth	9.61%	1.57%	3.91%	5.43%	8.05%
Member Growth	6.73%	-2.01%	-1.48%	0.84%	5.36%
Capital					
Net worth/Assets	10.76%	16.05%	11.37%	11.68%	10.68%
Solvency Ratio	113.12%	120.18%	113.48%	113.18%	113.07%
Allowance for Loan Losses/Delinquent Loans	134.77%	186.75%	71.45%	110.86%	136.43%
Delinquency Ratio	0.89%	0.71%	0.96%	0.50%	0.90%
Earnings					
ROA	0.85%	0.76%	0.77%	0.40%	0.87%
Non-Interest Income/Average Assets	1.02%	0.46%	0.78%	0.71%	1.03%
Net interest Margin	3.11%	3.47%	3.18%	2.22%	3.12%
Operating Expenses/Average Assets	3.01%	3.09%	3.13%	2.54%	3.00%
Yield on Average Earning Assets	5.62%	4.95%	5.36%	4.65%	5.63%
Cost of Funds	2.52%	1.62%	2.10%	2.44%	2.51%
Productivity					
Income per member	\$759	\$439	\$646	\$784	\$763
Income per employee	\$407,627	\$261,122	\$313,819	\$342,291	\$413,813
Operating expense per member	\$349	\$250	\$339	\$377	\$349
Assets per employee	\$6,465,449	\$4,864,868	\$5,366,671	\$6,649,940	\$6,493,888
YTD Loan Originations/Employee	\$1,329,533	\$746,823	\$921,537	\$1,048,481	\$1,355,973
Member Service Usage					
Auto Loan Penetration	24%	38%	25%	21%	24%
Share draft penetration	67%	35%	58%	61%	68%
Credit card penetration	20.02%	3.35%	18.38%	16.51%	20.30%
\$ Average share balance	\$13,603	\$9,053	\$12,455	\$17,193	\$13,527
# Loan and Share Accounts per member	2.90	2.26	2.69	2.81	2.91
Lending Profile					
Loans to Shares	90%	73%	83%	78%	90%
Average Loan Balance	\$19,381	\$11,256	\$15,998	\$23,581	\$19,371
\$ Total Loans Outstanding/Employees	\$4,956,403	\$2,957,831	\$3,851,054	\$4,385,907	\$5,021,836
% of RE loans to total loans	51%	28%	48%	62%	51%

# Utah Credit Unions under \$10 million in assets

as of September 30, 2024 CUs in group: 13

12-month share growth		
Credit Union	Share growth	Shares
CUP	13.94%	\$7,495,384
SEA	10.88%	\$4,891,601
Flexpak	5.17%	\$1,753,346
Presto Lewiston Employees	0.48%	\$302,998
Uintah	0.23%	\$3,916,351
Beckstrand and Associates	0.00%	\$115

Net Worth/Assets		
Credit Union	Net Worth/Assets	Assets
Beckstrand and Associates	94.77%	\$169,617
Hollyfrontier Employee's	32.38%	\$5,660,597
Valley Wide	26.60%	\$487,450
Presto Lewiston Employees	22.95%	\$393,228
North Sanpete	22.63%	\$1,211,495
SEA	21.46%	\$6,232,153
Provo Police & Fire Dept.	17.56%	\$2,214,590
Flexpak	16.89%	\$2,114,616
Gibbons and Reed Employees	15.88%	\$6,603,166
Orem City Employees	15.01%	\$2,551,103

12-month loan growth		
Credit Union	Loan Growth	Loans
Presto Lewiston Employees	14.99%	\$261,855
Flexpak	6.30%	\$1,687,978
CUP	5.43%	\$7,089,210
Beckstrand and Associates	0.00%	\$-

Return on Assets		
Credit Union	ROA	Assets
Uintah	2.70%	\$4,571,633
Hollyfrontier Employee's	1.61%	\$5,660,597
Valley Wide	1.36%	\$487,450
Gibbons and Reed Employees	1.31%	\$6,603,166
Beckstrand and Associates	1.05%	\$169,617
Presto Lewiston Employees	0.85%	\$393,228
South Sanpete	0.68%	\$964,498
North Sanpete	0.65%	\$1,211,495
SEA	0.54%	\$6,232,153
Orem City Employees	0.48%	\$2,551,103

12-month member growth		
Credit Union	Mbr. Growth	Members
Hollyfrontier Employee's	9.15%	775
CUP	2.56%	722
Flexpak	1.83%	222
SEA	1.07%	661
Orem City Employees	0.83%	849
North Sanpete	0.58%	347
Beckstrand and Associates	0.00%	16

Loans/Shares		
Credit Union	Loans/Shares	Shares
Hollyfrontier Employee's	128.65%	\$3,799,294
North Sanpete	96.49%	\$932,624
Flexpak	96.27%	\$1,753,346
Orem City Employees	91.45%	\$2,164,020
CUP	90.24%	\$7,495,384
SEA	90.11%	\$4,891,601
Presto Lewiston Employees	86.42%	\$302,998
Provo Police & Fire Dept.	85.43%	\$1,825,223
South Sanpete	79.70%	\$837,033
Valley Wide	55.64%	\$354,949

## Utah Credit Unions between \$10 million and \$95 million in assets

as of September 30, 2024 CUs in group: 17

12-month share growth		
Credit Union	Share growth	Shares
Kings Peak	20.37%	\$44,733,431
Ridgeline	10.07%	\$26,326,686
San Juan	9.49%	\$25,784,069
Education 1st	8.67%	\$40,385,260
National JACL	6.89%	\$33,535,382
Local Union 354 IBEW	6.08%	\$31,770,228
Firefighters	3.86%	\$50,430,601
P&S	3.77%	\$22,294,573
Freedom	3.05%	\$54,877,239
Desertview	1.84%	\$36,121,144

12-month loan growth		
Credit Union	Loan Growth	Loans
Education 1st	23.30%	\$48,739,174
Kings Peak	14.85%	\$39,759,708
Devils Slide	3.56%	\$13,511,977
Desertview	1.48%	\$21,216,097
San Juan	0.95%	\$18,812,941
Ridgeline	0.57%	\$14,244,517
Freedom	0.02%	\$46,151,830

Net Worth/Assets		
Credit Union	Net Worth/Assets	Assets
Nephi Western Employees	33.94%	\$43,705,410
Hi-land	21.94%	\$53,400,987
Varex	19.02%	\$15,720,703
Logan Medical	17.34%	\$32,035,774
Local Union 354 IBEW	15.06%	\$37,283,859
Desertview	13.46%	\$41,798,057
Logan Cache Rich	13.46%	\$28,900,417
Devils Slide	12.89%	\$19,259,399
San Juan	12.78%	\$29,941,568
Millard County	11.55%	\$57,396,942

Return on Assets		
Credit Union	ROA	Assets
Kings Peak	1.65%	\$50,692,153
P&S	1.64%	\$24,990,451
Devils Slide	1.61%	\$19,259,399
Nephi Western Employees	1.32%	\$43,705,410
Logan Medical	1.22%	\$32,035,774
Millard County	1.09%	\$57,396,942
Local Union 354 IBEW	1.04%	\$37,283,859
Desertview	0.83%	\$41,798,057
Freedom	0.68%	\$63,838,717
Education 1st	0.67%	\$52,854,889

12-month member growth		
Credit Union	Mbr. Growth	Members
Kings Peak	9.11%	3,400
Devils Slide	1.39%	1,673
Desertview	0.48%	3,592

Loans/Shares		
Credit Union	Loans/Shares	Shares
Education 1st	109.60%	\$40,385,260
Nephi Western Employees	102.87%	\$28,620,794
Local Union 354 IBEW	94.67%	\$31,770,228
Hi-land	93.30%	\$41,502,688
Kings Peak	86.48%	\$44,733,431
Firefighters	83.16%	\$50,430,601
Freedom	81.87%	\$54,877,239
Devils Slide	80.73%	\$16,737,938
Varex	79.09%	\$12,679,913
P&S	78.32%	\$22,294,573

## Utah Credit Unions between \$95 million and \$700 million in assets

as of September 30, 2024 CUs in group: 15

12-month share growth		
Credit Union	Share growth	Shares
Elevate	35.60%	\$225,743,906
Desert Rivers	13.18%	\$103,734,960
Transwest	8.43%	\$175,299,143
Utah Heritage	8.18%	\$125,916,600
Eastern Utah Community	7.84%	\$176,349,315
Alpine	6.18%	\$294,229,198
Wasatch Peaks	2.36%	\$475,913,993
Members First	2.33%	\$155,593,668
Jordan	2.28%	\$347,462,828
Ascent	1.90%	\$145,530,377

12-month loan growth		
Credit Union	Loan Growth	Loans
Desert Rivers	12.59%	\$88,459,142
Eastern Utah Community	11.55%	\$128,981,541
Alpine	11.08%	\$228,971,321
Elevate	11.00%	\$141,733,632
Utah Heritage	8.06%	\$103,025,789
Ascent	2.25%	\$140,500,032
Hercules First	1.23%	\$139,638,420
Pacific Horizon	0.59%	\$106,749,024

Net Worth/Assets		
Credit Union	Net Worth/Assets	Assets
Nebo	17.35%	\$137,839,818
Elevate	17.16%	\$273,379,721
Members First	13.75%	\$182,230,254
Eastern Utah Community	13.10%	\$203,486,238
Horizon Utah	11.88%	\$181,004,016
American United	11.26%	\$375,683,502
Utah Heritage	11.13%	\$143,400,591
Transwest	10.67%	\$196,610,440
Wasatch Peaks	10.05%	\$610,624,524
Alpine	9.96%	\$329,589,470

Return on Assets		
Credit Union	ROA	Assets
Members First	1.93%	\$182,230,254
Utah Heritage	1.65%	\$143,400,591
Eastern Utah Community	1.63%	\$203,486,238
Elevate	1.26%	\$273,379,721
Transwest	1.17%	\$196,610,440
Desert Rivers	1.07%	\$112,263,436
Nebo	0.75%	\$137,839,818
Wasatch Peaks	0.73%	\$610,624,524
Hercules First	0.33%	\$169,558,621
Pacific Horizon	0.32%	\$129,074,716

12-month member growth		
Credit Union	Mbr. Growth	Members
Elevate	2.61%	14,772
Ascent	2.48%	9,306
Hercules First	2.05%	8,707
Utah Heritage	1.61%	8,720
Transwest	1.18%	15,493
Eastern Utah Community	0.65%	12,435
Members First	0.09%	13,847

Loans/Shares		
Credit Union	Loans/Shares	Shares
Hercules First	105.98%	\$110,635,150
Wasatch Peaks	104.52%	\$475,913,993
Ascent	95.21%	\$145,530,377
American United	95.12%	\$316,652,286
Pacific Horizon	91.14%	\$114,142,746
Nebo	88.19%	\$114,951,964
Desert Rivers	85.27%	\$103,734,960
Transwest	82.76%	\$175,299,143
Utah Heritage	81.82%	\$125,916,600
Alpine	77.82%	\$294,229,198

## Credit unions operating in Utah with more than \$700 million in assets\*

as of September 30, 2024 CUs in group: 15

12-month share growth		
Credit Union	Share growth	Shares
Mountain America	13.24%	\$17,390,364,560
America First	11.77%	\$18,838,158,792
Goldenwest	11.67%	\$2,902,947,668
Utah First	11.11%	\$693,356,244
Utah Community	9.06%	\$2,735,192,495
Deseret First	5.95%	\$1,014,928,979
Chartway	5.17%	\$2,519,181,851
Granite	5.16%	\$703,424,815
Utah Power	4.61%	\$847,704,185
Cyprus	3.66%	\$1,489,884,957

12-month loan growth		
Credit Union	Loan Growth	Loans
Goldenwest	9.20%	\$2,624,868,974
Utah Power	8.42%	\$470,242,758
America First	8.40%	\$15,267,227,347
Utah Community	7.71%	\$2,652,450,940
Mountain America	7.16%	\$16,366,923,635
Cyprus	6.58%	\$1,620,908,956
Deseret First	6.57%	\$954,210,848
Utah First	6.51%	\$832,851,087
UFirst	4.74%	\$1,687,844,184
Granite	1.36%	\$650,174,708

12-month member growth		
Credit Union	Mbr. Growth	Members
Chartway	13.79%	256,747
Mountain America	8.32%	1,295,749
America First	8.30%	1,470,249
Utah First	8.11%	40,250
OE Local Union #3	5.58%	110,959
Deseret First	5.48%	80,848
Goldenwest	5.40%	193,174
UFirst	4.47%	129,518
Granite	4.21%	36,253
Cyprus	4.04%	139,902

Net Worth/Assets		
Credit Union	Net Worth/Assets	Assets
OE Local Union #3	15.27%	\$1,495,481,249
Utah Power	13.85%	\$969,806,211
Chevron	13.56%	\$4,837,830,041
Goldenwest	13.13%	\$3,386,924,532
Delta Community	11.82%	\$8,625,518,974
Cyprus	11.69%	\$1,816,997,678
Security Service	10.96%	\$13,646,807,251
America First	10.67%	\$21,352,783,826
Granite	10.04%	\$859,208,617
Utah Community	9.96%	\$3,117,080,878

Return on Assets		
Credit Union	ROA	Assets
Goldenwest	1.52%	\$3,386,924,532
Utah Community	1.29%	\$3,117,080,878
Utah First	1.13%	\$1,033,860,530
America First	1.10%	\$21,352,783,826
Mountain America	1.04%	\$20,276,595,321
Cyprus	0.77%	\$1,816,997,678
Deseret First	0.73%	\$1,120,490,042
OE Local Union #3	0.72%	\$1,495,481,249
UFirst	0.57%	\$1,988,231,076
Security Service	0.56%	\$13,646,807,251

Loans/Shares		
Credit Union	Loans/Shares	Shares
Security Service	109.02%	\$10,358,414,729
Cyprus	107.63%	\$1,489,884,957
Utah First	104.45%	\$693,356,244
UFirst	100.92%	\$1,672,391,009
Chevron	96.70%	\$4,126,977,810
Utah Community	95.52%	\$2,735,192,495
Deseret First	94.02%	\$1,014,928,979
Mountain America	92.03%	\$17,390,364,560
Granite	92.00%	\$703,424,815
Goldenwest	90.42%	\$2,902,947,668

\* Note: this page includes 5 out-of-state credit unions operating at least one branch in Utah. Those are: Chartway, Chevron (operating as Spectrum Credit Union), Delta Community, OE Federal, and Security Service.